



**Westlake Demons Athletic Boosters Meeting Minutes
October 3 2019 – Red Brick Room**

Athletic Director's Report: Tony

- Updates to weight room; record boards will be added, School Pride same company who did the Hall of Pride. Dress up weight room, shout out to Coach Shober, done a great job taking over scheduling of weight room.
- TicketRoar out of business; talked to Kirby now rep with Eventbrite, no issues for remainder of year, everything transferred over to Eventbrite for ticket sales.
- Appreciate families who have hosted team dinners; teams and coaches really appreciate it.
- Kathy McKenzie on leave since middle of August, out for a while longer, thanks to coaches for assistance.
- Monday, November 4th hosting SWC Cheer Championship, starts at 7PM, pre-sale tickets at \$7. 9 teams participating.
- Boys golf qualified for Districts. Playing next week
- Nov 5th, golf volleyball and cross country - banquet
- Nov 6th, tennis and soccer- banquet
- Nov 12th, Football and cheer - banquet
- Columbus SWC attended, speakers were great 10 students attended; great event.
- Winter schedules not up on site yet; having a few issues; almost complete just need to get added
- Monday night, Permit activity class for coaches hosted at school
- Gymnastic fundraiser for autism on (get date from Tony)

1. Requests/Financial/Guest

- Fall requests have all been filled; winter requests waiting on Chelsea to pay Extreme and entry fees for bowling and hockey
- Spring sports, still time

Officers Reports

President: Tim Bihn, call meeting to order

Motion to approve September minutes: Jessica Hennessey

Second: Dana Wolfe

All vote, motion carries

Tim's report:

- Upcoming events:
 - WDAB tailgate for Homecoming, 10-18 Megan and Lori taking lead, will be a sign up sheet going out next week with flyer
 - Date for Spaghetti Dinner Feb 7th, Chuck & Bill still head of committee
 - Donuts can now be served for kids, looking to pick a date, initially was denied due to outside food, Mr. Wilson has approved working with LBMS all on same page doing same thing



- Veterans Day Flags, Nov 9 – 12, Dana will provide more info also on Black out shirts Nov 10th
- Everbrite and TicketRoar no longer working together, Tony will hope to provide more info.
- Winter Sports Pictures, November 7 & 8, look for info to come out
- W-Shop hours are posted, no truck until 10-18 Homecoming game

Open Positions

- None at present

Vice President: Dana Wolfe

- Year to day on 50/50 raffle \$809; special ticket seller at homecoming. Still a few white out shirts, will continue to sell at games.
- Blackout t-shirts January 9 for boys and Jan 15 for girls. Need to sell as soon as school back from winter break
- Winter sale is Dec 7th, will sell Blackout shirts at W-Shop Winter Sale
- Veteran's Day Flags, Tony emailed coaches all 26 teams to participate with flags, teams will pick Veteran to honor; WDAB will do installation after school on Thursday Nov 7th, take down on Tuesday Nov 12 possible chance for service hours for students to help with installation. Cost will be absorbed by WDAB \$675 including WDAB flag. Gina made motion for WDAB to cover the cost of the flags; Jessica second motion. Open discussion. Tim called for vote. All in favor, motion carries.
- Spring Fundraiser discussion tabled, still need a committee, will revisit in November.

Treasurer: Tricia Balch

- Still progressing; accounts due for August and September up to date check requests and deposits. Has all team balances. Can share reports if requests. (Get financial report from Tricia for website). August and September will be added to the website.
- About a week to get a check request processed.

Secretary: Ivy Arndt

- Any committees heads not able to attend please send to Ivy to add to minutes

Committee Reports

Alumni & Community Relations: Megan Moutoux

- Hall of Fame Induction Ceremony, Oct 17th at Wagner's (get list of names from Megan)
- WDAB normally assists with cost of Hall of Fame, requesting \$500 for deposit, Motion made by Diane Gallagher, Dana Wolfe second. Tim called for vote motion carries, approved
- Donuts with Demons has been approved, working with Dana to schedule dates. Offered to appreciate athletes 3 times, winter fall and spring.
- Lori & Megan working on sign-up genius for food/sides for tailgate for homecoming. Sign-up genius will go out next week. After parade before game.

Concessions: Jenny Pirnat & Angela Kolocouris

- Winding down fall concessions; cheese debacle, working on finding a new cheese for nachos and cheese
- Working on winter schedule soon

Membership: Laurel Clarke

- See report, 27 new memberships 2 more today, total 165 with 289 members. Please join!

Public Relations: Marti Bowman

- Not present

Scholarships: Diane Norris

- Not present

Senior Banners: Jessica Hennessey



- Will get together with Picture Takers to figure out one day for seniors

Social Media: Amy

- Send whatever needed, the more detail the better

Spaghetti Dinner: Chuck Backus & Bill Chmielowiec,

- Not present, date set

Spirit Rally: Dana Hartup

- Signs reserved for next year along Hilliard roadside, will need a new sign for across Hilliard

Corporate Sponsorships: Gina Redinger

- New banner Westland Heating & Air Conditioning, \$750 for 2 years
- Order new palate of water, 2 sponsors Madison Eye Care and Marie Natter of Howard Hanna
- Homecoming Westland Heating & Air-conditioning giveaway 500 stadium, seat cushions; will need help pass out at gates
- Spaghetti Dinner, Westside Orthodontics \$1000 sponsorship
- Tony received email from Pearl Vision why was banner not up in Stadium? Solicited from some company out of Texas, turned over to Treasurer WDAB never received money. Gina will send letter to editor of local papers

Sports Programs: Dianne Gallagher

- Still available at concessions and W-Shop; still has some if team reps want any
- Working on winter sports program soon; let Dianne know of any possible sponsors

Volunteer & Team Reps: Cheryl Bansek

- Not present

Varsity Jackets: Sharon Prexta

- Not present; let Sharon know the banquet dates to come to sell varsity jackets

The W Shop/Truck: Gina Redinger & Tim Bihn

- Going well; great volunteers helping out, total team effort. 2 more home games
- Open hours Tuesday nights; Wed & Friday during school lunch
- New items, placing order for new items for holiday sale Dec 7th 12PM – 3PM and Tuesday Dec 11th 6:30 – 9PM
- A lot of requests from team; will get pride t-shirt and \$30 gift card to spend in shop
- Randall's vendor flyer of top sellers; order forms and samples for staff; might roll out at elementary school as well

Website: Lori Jolliffe

- Not present; Send website updates to Lori

Yard Signs: Carolyn Hansen

- Coordinate with Dianne with programs to add information on signs and sale information

NEW BUSINESS:

- Larry Mosley head coach for Baseball; WDAB does great job thanks for support. First ever stadium clean-up at baseball field on Saturday Oct 6th from 9AM to 12Noon; Will try to get softball team to join as well; will get service hours
- Group of baseball parents met on Monday to discuss options regarding money that is earmarked for equipment and field needs to maintain field
- Pitcher mound needs works this fall to get ready for spring; Tony said there are new items in including bases.



- Coaches should approach Tony in February for budget requests
- Open discussion with Tony and baseballs parents at meeting regarding baseball and softball potential updates
- Coaches and team reps should get together before Feb to know what is needed to request
- Mention in January meeting to have coaches and reps remind to request fund
- Does baseball group need to get permission from WDAM for fundraising, no but run it by Tony so he knows what the fundraising is needed for
- Larry mentioned there are business owners/families who are interested in donating or Gina can talk to them about sponsoring; but they can also donate directly to baseball fund and go into team reserves
- Hockey; starting practice, struggling with need for helmets as some players have not played before need 5 about \$200/each requesting up to \$1000 for helmets; equipment will stay with the team. Motion made by Jessica Hennessey to approve \$1000 for hockey helmets Dana Hartup 2nd motion. Motion carries, all approved.
- Gina; Hall of Pride orders went in last week; will give Tony a date on installation date probably 4 – 5 weeks. New trophy cases are still empty; need to begin filling the cases.
- Dec 19th Beauty
- Last game of season, senior night 11/1, 96.5 will be broadcasting; cheerleaders asked to come to 96.5 station night before to promote.
Motion to adjourn: Tricia Balch
Second: Gina Redinger
All vote motion carries

Next meeting: Thursday, November 7 – 7p at WHS/Red Brick Room

Westlake Demon Athletic Boosters
Balance Sheet
As of October 31, 2019

	Oct 31, 19
ASSETS	
Current Assets	
Checking/Savings	
1000 · Cash	
1010 · Checking - First Fed Lakewood	104,668.65
Total 1000 · Cash	104,668.65
1099 · Restricted Cash	111,040.85
Total Checking/Savings	215,709.50
Other Current Assets	
1200 · Inventory	
1210 · Spirit Wear Inventory	22,784.45
1220 · Spirit Wear PE Uniforms	5,544.00
Total 1200 · Inventory	28,328.45
Total Other Current Assets	28,328.45
Total Current Assets	244,037.95
TOTAL ASSETS	244,037.95
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Other Current Liabilities	
2200 · Reserves	
2210 · Baseball	183.52
2215 · Basketball - Boys	5,365.16
2216 · Basketball - Girls	28,581.20
2220 · Golf - Boys	178.26
2225 · Football	5,683.20
2230 · Lacrosse - Boys	2,011.21
2232 · Lacrosse - Girls	2,858.32
2233 · Hockey	10,547.60
2235 · Soccer - Boys	8,704.77
2236 · Soccer - Girls	5,575.46
2240 · Cheerleading	170.00
2245 · Gymnastics	199.90
2250 · Wrestling	192.90
2255 · Softball	3,155.86
2256 · Track	55.00
2260 · Volleyball	818.46

4:52 AM

11/07/19

Accrual Basis

Westlake Demon Athletic Boosters
Balance Sheet
As of October 31, 2019

	<u>Oct 31, 19</u>
2265 · Swim - Dive Team Reserve	1,529.15
2270 · Tennis reserves	339.48
Total 2200 · Reserves	<u>76,149.45</u>
Total 2100 · Other Current Liabilities	<u>76,149.45</u>
Total Other Current Liabilities	<u>76,149.45</u>
Total Current Liabilities	<u>76,149.45</u>
Total Liabilities	<u>76,149.45</u>
Equity	
30000 · Opening Balance Equity	57,035.89
32000 · Unrestricted Net Assets	83,316.09
Net Income	27,536.52
Total Equity	<u>167,888.50</u>
TOTAL LIABILITIES & EQUITY	<u><u>244,037.95</u></u>

Westlake Demon Athletic Boosters
Profit & Loss Budget vs. Actual
 July through October 2019

	Jul - Oct 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense				
6000 · Expenses				
6035 · Weight Room	2,640.00	6,000.00	-3,360.00	44.0%
6040 · W Shop	0.00	750.00	-750.00	0.0%
6050 · Hall of Pride	2,150.00	0.00	2,150.00	100.0%
6051 · HUDL	7,999.00	4,500.00	3,499.00	177.8%
6052 · Tickets	796.00	1,500.00	-704.00	53.1%
6053 · Platform SC Package	0.00	1,200.00	-1,200.00	0.0%
6054 · Professional Development	0.00	4,000.00	-4,000.00	0.0%
Total 6000 · Expenses	13,585.00	17,950.00	-4,365.00	75.7%
6150 · Spend per Team by WDAB				
6150BB · Boys Basketball	750.00	8,650.00	-7,900.00	8.7%
6150BBL · Baseball	0.00	1,000.00	-1,000.00	0.0%
6150BG · Boys Golf	2,176.00			
6150BL · Bowling	0.00	1,000.00	-1,000.00	0.0%
6150BLX · Boys Lacrosse	0.00	2,000.00	-2,000.00	0.0%
6150BS · Boys Soccer	1,840.00	2,000.00	-160.00	92.0%
6150BT · Boys Track and Field	0.00	1,500.00	-1,500.00	0.0%
6150BTe · Boys Tennise	0.00	1,000.00	-1,000.00	0.0%
6150ch · Cheerleading	2,037.75	4,000.00	-1,962.25	50.9%
6150GB · Girls Basketball	750.00	1,650.00	-900.00	45.5%
6150GS · Girls Soccer	2,735.04	3,000.00	-264.96	91.2%
6150GT · Girls Tennis	408.00	1,000.00	-592.00	40.8%
6150GX · Girls XC	2,000.00	2,000.00	0.00	100.0%
6150GY · Gymnastics	2,500.00	2,500.00	0.00	100.0%
6150HO · Hockey	0.00	2,000.00	-2,000.00	0.0%
6150SB · Softball	0.00	1,000.00	-1,000.00	0.0%
6150VB · Volleyball	800.00	5,550.00	-4,750.00	14.4%
6150W · Wrestling	0.00	750.00	-750.00	0.0%
Total 6150 · Spend per Team by WDAB	15,996.79	40,600.00	-24,603.21	39.4%
Total Expense	29,581.79	58,550.00	-28,968.21	50.5%
Net Ordinary Income	-29,581.79	-58,550.00	28,968.21	50.5%
Net Income	-29,581.79	-58,550.00	28,968.21	50.5%

Westlake Demon Athletic Boosters
Profit & Loss by Class
 July through October 2019

	<u>Concessions</u>	<u>Corn Hole</u>	<u>Dunk Tanks</u>	<u>Fundraisin...</u>	<u>Green Out</u>	<u>Membership</u>	<u>Programs</u>	<u>Spirit Wear</u>
Ordinary Income/Expense								
Income								
4000 · Revenue								
4100 · Revenue - Events								
4105 · 50/50 Raffle	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4115 · Spaghetti Dinner	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4130 · Spirit Rally	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 4100 · Revenue - Events	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>
4200 · Revenue - Spirit								
4205 · Yard Signs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4220 · Spirit Wear	0.00	0.00	0.00	0.00	0.00	0.00	0.00	105.00
4225 · White Out T-Shirts	0.00	0.00	0.00	0.00	2,000.00	0.00	0.00	0.00
4200 · Revenue - Spirit - Other	0.00	50.00	668.50	0.00	0.00	0.00	0.00	0.00
Total 4200 · Revenue - Spirit	<u>0.00</u>	<u>50.00</u>	<u>668.50</u>	<u>0.00</u>	<u>2,000.00</u>	<u>0.00</u>	<u>0.00</u>	<u>105.00</u>
4300 · Revenue - Concessions	232.97	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4400 · Revenue - Membership								
4405 · Corporate Membership	0.00	0.00	0.00	0.00	0.00	2,000.00	0.00	0.00
4410 · Emerald Membership	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4415 · Silver Membership	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4420 · Onyx Membership	0.00	0.00	0.00	0.00	0.00	250.00	0.00	0.00
4425 · Dual Fan Membership	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4430 · Fan Membership	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4400 · Revenue - Membership - Other	0.00	0.00	0.00	0.00	0.00	2,825.00	0.00	0.00
Total 4400 · Revenue - Membership	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>5,075.00</u>	<u>0.00</u>	<u>0.00</u>
Total 4000 · Revenue	<u>232.97</u>	<u>50.00</u>	<u>668.50</u>	<u>0.00</u>	<u>2,000.00</u>	<u>5,075.00</u>	<u>0.00</u>	<u>105.00</u>
4140 · Hall of Fame Induction Ceremony	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4240 · Spirit Rally Sponsor	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4500 · Other Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4600 · Programs								
4605 · Good Luck Ads	0.00	0.00	0.00	0.00	0.00	0.00	125.00	0.00
4600 · Programs - Other	0.00	0.00	0.00	0.00	0.00	0.00	4,090.00	0.00
Total 4600 · Programs	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>0.00</u>	<u>4,215.00</u>	<u>0.00</u>
4800 · Revenue from Corporate Banners	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Income	<u>232.97</u>	<u>50.00</u>	<u>668.50</u>	<u>0.00</u>	<u>2,000.00</u>	<u>5,075.00</u>	<u>4,215.00</u>	<u>105.00</u>

5:01 AM

11/07/19

Accrual Basis

Westlake Demon Athletic Boosters Profit & Loss by Class July through October 2019

	<u>Concessions</u>	<u>Corn Hole</u>	<u>Dunk Tanks</u>	<u>Fundraisin...</u>	<u>Green Out</u>	<u>Membership</u>	<u>Programs</u>	<u>Spirit Wear</u>
Cost of Goods Sold								
5000 · Cost of Goods Sold								
5100 · Events								
5125 · Demon Derby								
5125D · Supplies/Decor/Printing	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 5125 · Demon Derby	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5130 · Spirit Rally	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 5100 · Events	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5200 · Spirit								
5205 · Yard Signs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5215 · Senior Banners	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5220 · Spirit Wear	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5225 · White Out T-Shirts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5200 · Spirit - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 5200 · Spirit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5300 · Concessions	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5400 · Membership	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5600 · Programs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 5000 · Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total COGS	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Gross Profit	232.97	50.00	668.50	0.00	2,000.00	5,075.00	4,215.00	105.00
Expense								
6000 · Expenses								
6015 · Other Events	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6035 · Weight Room	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6050 · Hall of Pride	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6051 · HUDL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6052 · Tickets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6100 · Other Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 6000 · Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00

5:01 AM

11/07/19

Accrual Basis

Westlake Demon Athletic Boosters
Profit & Loss by Class
 July through October 2019

	<u>Concessions</u>	<u>Corn Hole</u>	<u>Dunk Tanks</u>	<u>Fundraisin...</u>	<u>Green Out</u>	<u>Membership</u>	<u>Programs</u>	<u>Spirit Wear</u>
6150 · Spend per Team by WDAB								
6150BB · Boys Basketball	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6150BG · Boys Golf	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6150BS · Boys Soccer	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6150ch · Cheerleading	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6150GB · Girls Basketball	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6150GS · Girls Soccer	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6150GT · Girls Tennis	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6150GX · Girls XC	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6150GY · Gymnastics	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6150VB · Volleyball	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 6150 · Spend per Team by WDAB	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6200 · Administrative Expenses								
6210 · Credit Card Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6215 · Website	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6220 · Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6200 · Administrative Expenses - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total 6200 · Administrative Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
69800 · Uncategorized Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Total Expense	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Net Ordinary Income	232.97	50.00	668.50	0.00	2,000.00	5,075.00	4,215.00	105.00
Net Income	232.97	50.00	668.50	0.00	2,000.00	5,075.00	4,215.00	105.00

5:01 AM

11/07/19

Accrual Basis

Westlake Demon Athletic Boosters
Profit & Loss by Class
 July through October 2019

	White Out	Yard Signs	Unclassified	TOTAL
Ordinary Income/Expense				
Income				
4000 · Revenue				
4100 · Revenue - Events				
4105 · 50/50 Raffle	0.00	0.00	1,109.00	1,109.00
4115 · Spaghetti Dinner	0.00	0.00	1,000.00	1,000.00
4130 · Spirit Rally	0.00	0.00	500.00	500.00
Total 4100 · Revenue - Events	0.00	0.00	2,609.00	2,609.00
4200 · Revenue - Spirit				
4205 · Yard Signs	0.00	335.00	900.00	1,235.00
4220 · Spirit Wear	0.00	0.00	18,438.32	18,543.32
4225 · White Out T-Shirts	4,025.00	0.00	505.00	6,530.00
4200 · Revenue - Spirit - Other	0.00	0.00	1,500.00	2,218.50
Total 4200 · Revenue - Spirit	4,025.00	335.00	21,343.32	28,526.82
4300 · Revenue - Concessions	0.00	0.00	10,498.00	10,730.97
4400 · Revenue - Membership				
4405 · Corporate Membership	0.00	0.00	5,000.00	7,000.00
4410 · Emerald Membership	0.00	0.00	4,500.00	4,500.00
4415 · Silver Membership	0.00	0.00	3,750.00	3,750.00
4420 · Onyx Membership	0.00	0.00	5,250.00	5,500.00
4425 · Dual Fan Membership	0.00	0.00	950.00	950.00
4430 · Fan Membership	0.00	0.00	825.00	825.00
4400 · Revenue - Membership - Other	0.00	0.00	4,137.08	6,962.08
Total 4400 · Revenue - Membership	0.00	0.00	24,412.08	29,487.08
Total 4000 · Revenue	4,025.00	335.00	58,862.40	71,353.87
4140 · Hall of Fame Induction Ceremony	0.00	0.00	400.00	400.00
4240 · Spirit Rally Sponsor	0.00	0.00	500.00	500.00
4500 · Other Revenue	0.00	0.00	520.00	520.00
4600 · Programs				
4605 · Good Luck Ads	0.00	0.00	285.00	410.00
4600 · Programs - Other	0.00	0.00	8,475.00	12,565.00
Total 4600 · Programs	0.00	0.00	8,760.00	12,975.00
4800 · Revenue from Corporate Banners	0.00	0.00	700.00	700.00
Total Income	4,025.00	335.00	69,742.40	86,448.87

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Accrual Basis

Westlake Demon Athletic Boosters
Profit & Loss by Class
 July through October 2019

	<u>White Out</u>	<u>Yard Signs</u>	<u>Unclassified</u>	<u>TOTAL</u>
Cost of Goods Sold				
5000 · Cost of Goods Sold				
5100 · Events				
5125 · Demon Derby				
5125D · Supplies/Decor/Printing	0.00	0.00	0.00	0.00
Total 5125 · Demon Derby	0.00	0.00	0.00	0.00
5130 · Spirit Rally	0.00	0.00	2,463.79	2,463.79
Total 5100 · Events	0.00	0.00	2,463.79	2,463.79
5200 · Spirit				
5205 · Yard Signs	0.00	0.00	709.25	709.25
5215 · Senior Banners	0.00	0.00	610.00	610.00
5220 · Spirit Wear	0.00	0.00	7,781.06	7,781.06
5225 · White Out T-Shirts	0.00	0.00	2,940.00	2,940.00
5200 · Spirit - Other	0.00	0.00	184.99	184.99
Total 5200 · Spirit	0.00	0.00	12,225.30	12,225.30
5300 · Concessions	0.00	0.00	4,210.19	4,210.19
5400 · Membership	0.00	0.00	341.55	341.55
5600 · Programs	0.00	0.00	1,737.59	1,737.59
Total 5000 · Cost of Goods Sold	0.00	0.00	20,978.42	20,978.42
Total COGS	0.00	0.00	20,978.42	20,978.42
Gross Profit	4,025.00	335.00	48,763.98	65,470.45
Expense				
6000 · Expenses				
6015 · Other Events	0.00	0.00	690.20	690.20
6035 · Weight Room	0.00	0.00	2,640.00	2,640.00
6050 · Hall of Pride	0.00	0.00	2,150.00	2,150.00
6051 · HUDL	0.00	0.00	7,999.00	7,999.00
6052 · Tickets	0.00	0.00	796.00	796.00
6100 · Other Expenses	0.00	0.00	5,347.46	5,347.46
Total 6000 · Expenses	0.00	0.00	19,622.66	19,622.66

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Accrual Basis

Westlake Demon Athletic Boosters
Profit & Loss by Class
July through October 2019

	<u>White Out</u>	<u>Yard Signs</u>	<u>Unclassified</u>	<u>TOTAL</u>
6150 · Spend per Team by WDAB				
6150BB · Boys Basketball	0.00	0.00	750.00	750.00
6150BG · Boys Golf	0.00	0.00	2,176.00	2,176.00
6150BS · Boys Soccer	0.00	0.00	1,840.00	1,840.00
6150ch · Cheerleading	0.00	0.00	2,037.75	2,037.75
6150GB · Girls Basketball	0.00	0.00	750.00	750.00
6150GS · Girls Soccer	0.00	0.00	2,735.04	2,735.04
6150GT · Girls Tennis	0.00	0.00	408.00	408.00
6150GX · Girls XC	0.00	0.00	2,000.00	2,000.00
6150GY · Gymnastics	0.00	0.00	2,500.00	2,500.00
6150VB · Volleyball	0.00	0.00	800.00	800.00
Total 6150 · Spend per Team by WDAB	0.00	0.00	15,996.79	15,996.79
6200 · Administrative Expenses				
6210 · Credit Card Fees	0.00	0.00	984.18	984.18
6215 · Website	0.00	0.00	651.08	651.08
6220 · Postage	0.00	0.00	64.00	64.00
6200 · Administrative Expenses - Other	0.00	0.00	246.36	246.36
Total 6200 · Administrative Expenses	0.00	0.00	1,945.62	1,945.62
69800 · Uncategorized Expenses	0.00	0.00	368.86	368.86
Total Expense	0.00	0.00	37,933.93	37,933.93
Net Ordinary Income	4,025.00	335.00	10,830.05	27,536.52
Net Income	<u>4,025.00</u>	<u>335.00</u>	<u>10,830.05</u>	<u>27,536.52</u>