



**Westlake Demons Athletic Boosters Meeting Agenda  
December 6, 2018, 7p Hail Mary's**

**Athletic Director's Report**

**Officers Reports**

**President: Gina Redinger**

***Motion to approve November minutes: Kelly Ilg***

***Second: Jen Rujawitz***

***All vote motion carries***

- Virtual vote – 1K to bowling for league fees was approved
- Hall of Pride – moving along; Wednesday is proof date for final items
  - Trophy cases were ordered and will be in week of 12/17; WCS staff will unpack and install the cases

**Vice President: Meredith LaVecchia**

- December 13 – Demon Derby meeting – 7p @Hail Mary's
- Water delivery is coming soon

**Treasurer: Jen Rujawitz – see attached report**

- New form on website: please use for reimbursement

**Secretary: Lori Jolliffe**

- Sign in please

**Committee Reports**

**Alumni & Community Relations: Megan Moutoux**

- Megan is now the Alumni Coordinator at WHS
- Hall of Pride is moving along
- Hall of Fame Class of 2019 is being notified next week: 3 women and men

**Concessions: Jenny Pirnat & Angela Kolocouris**

- Everything is going well; great sales the first 2 nights

**Membership: Laurel Clarke**

- Membership is at 213 members and 30K sales in net membership

**Public Relations: Melissa Grimes**

- There is a sale promo in local papers

**Scholarships: Laurie Walsh**

**Senior Banners: Roberta Rence / Jessica Hennessey (no report)**

- Banners are up

**Spaghetti Dinner: Chuck Backus & Bill Chmielowiec**

- Joe Cristiano will donate tickets again and will print soon
- Logos on tickets

**Spirit Rally: Dana & Ellen Hartup**

**Sports Programs: Gina Redinger & Dianne Gallagher**

- Winter program is in and selling well; new artist

**Volunteer & Team Reps: Cheryl Bansek**

- Gina shared flyer with team reps

**Varsity Jackets: Sharon Prexta**

- Lots of orders in the Varsity Jacket sale



**The W Shop/Truck: Kelly Ilg & Fawn Carson**

- Sale is Saturday
- Lots of new products

**Website: Lori Jolliffe**

**Yard Signs: Carolyn Hansen**

- We did well for winter

**Announcements**

- Can we do something nice for Kathy Mackenzie – Athletic Secretary? Yes,

Motion to adjourn: Jen Rujawitz

Second: Jenny Pirnat

***All vote, notion carries***

Next meeting: Thursday, January 3, 2019 – 7p at WHS Red Brick Room

## Westlake Demon Athletic Boosters

## Balance Sheet

As of June 30, 2019

12/04/18

Accrual Basis

	Jun 30, 19
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
1000 · Cash	
1010 · Checking - First Fed Lakewood	59,586.50
Total 1000 · Cash	59,586.50
1099 · Restricted Cash	126,109.77
Total Checking/Savings	185,696.27
Other Current Assets	
1200 · Inventory	
1210 · Spirit Wear Inventory	38,862.68
1220 · Spirit Wear PE Uniforms	4,314.00
Total 1200 · Inventory	43,176.68
Total Other Current Assets	43,176.68
Total Current Assets	228,872.95
<b>TOTAL ASSETS</b>	<b>228,872.95</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Other Current Liabilities	
2200 · Reserves	
2210 · Baseball	2,521.97
2215 · Basketball - Boys	-88.15
2216 · Basketball - Girls	3,475.00
2220 · Golf - Boys	2,614.26
2225 · Football	1,771.55
2230 · Lacrosse - Boys	913.21
2232 · Lacrosse - Girls	2,646.14
2233 · Hockey	8,221.56
2235 · Soccer - Boys	1,265.03
2236 · Soccer - Girls	4,279.38
2240 · Cheerleading	150.00
2245 · Gymnastics	78.60
2250 · Wrestling	192.90
2255 · Softball	1,012.45
2260 · Volleyball	513.45
Total 2200 · Reserves	29,567.35
Total 2100 · Other Current Liabilities	29,567.35
Total Other Current Liabilities	29,567.35
Total Current Liabilities	29,567.35
Total Liabilities	29,567.35
Equity	199,305.60
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>228,872.95</b>

**Westlake Demon Athletic Boosters**  
**Profit & Loss by Class**  
July 2018 through June 2019

Ordinary Income/Expense	50/50 Raffle	Concessions	Demon Derby	Membership	Programs	Spaghetti Dinner	Spirit Wear	Sports Passes	White Out	Yard Signs	Unclassified	TOTAL
<b>Income</b>												
4000 - Revenue												
4100 - Revenue - Events	580.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	210.00	800.00
4105 - 50/50 Raffle	0.00	0.00	0.00	0.00	0.00	500.00	0.00	0.00	0.00	0.00	0.00	500.00
4110 - Spaghetti Dinner Advertising	0.00	0.00	410.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	410.00
4125 - Demon Derby	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4130 - Spirit Rally	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,511.00	1,511.00
<b>Total 4100 - Revenue - Events</b>	<b>580.00</b>	<b>0.00</b>	<b>410.00</b>	<b>0.00</b>	<b>0.00</b>	<b>500.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,721.00</b>	<b>3,221.00</b>
4200 - Revenue - Spirit												
4205 - Yard Signs	0.00	0.00	0.00	0.00	20.00	0.00	0.00	0.00	0.00	1,520.00	0.00	1,540.00
4215 - Senior Banners	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,978.00	1,978.00
4220 - Spirit Wear	0.00	0.00	0.00	0.00	0.00	28,652.22	0.00	0.00	0.00	0.00	0.00	28,652.22
4225 - White Out T-Shirts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,368.00	6,368.00
<b>Total 4200 - Revenue - Spirit</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>20.00</b>	<b>28,652.22</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,520.00</b>	<b>1,978.00</b>	<b>38,558.22</b>
4300 - Revenue - Concessions	0.00	12,014.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,014.00
4400 - Revenue - Membership	0.00	0.00	0.00	23,538.00	125.00	0.00	0.00	0.00	0.00	0.00	148.00	23,811.00
<b>Total 4000 - Revenue</b>	<b>580.00</b>	<b>12,014.00</b>	<b>410.00</b>	<b>23,538.00</b>	<b>145.00</b>	<b>500.00</b>	<b>28,652.22</b>	<b>0.00</b>	<b>6,368.00</b>	<b>1,520.00</b>	<b>3,947.00</b>	<b>81,585.22</b>
4450 - Income - Sports Passes	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,398.00	0.00	0.00	48.00	6,446.00
4500 - Other Revenue	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	0.00	0.00	2,819.00	4,819.00
4500 - Programs	0.00	0.00	0.00	0.00	15,796.00	0.00	0.00	0.00	0.00	0.00	0.00	15,796.00
4800 - Revenue from Banners	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00	1,100.00
<b>Total Income</b>	<b>580.00</b>	<b>12,014.00</b>	<b>410.00</b>	<b>23,538.00</b>	<b>15,941.00</b>	<b>500.00</b>	<b>28,652.22</b>	<b>8,396.00</b>	<b>6,368.00</b>	<b>1,520.00</b>	<b>7,814.00</b>	<b>108,744.22</b>
<b>Cost of Goods Sold</b>												
5900 - Cost of Goods Sold	0.00	0.00	200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	200.00
5100 - Events	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,108.95	1,108.95
5130 - Spirit Rally	0.00	0.00	200.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,108.95	1,308.95
<b>Total 5100 - Events</b>	<b>0.00</b>	<b>0.00</b>	<b>200.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,108.95</b>	<b>1,308.95</b>
5200 - Spirit												
5205 - Yard Signs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,003.80	0.00	1,003.80
5210 - All Sports Cards	0.00	0.00	0.00	0.00	0.00	0.00	0.00	653.05	0.00	0.00	0.00	653.05
5215 - Senior Banners	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,800.00	2,800.00
5220 - Spirit Wear	0.00	0.00	0.00	0.00	0.00	22,033.32	0.00	0.00	0.00	0.00	0.00	22,033.32
5225 - White Out T-Shirts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,510.00	0.00	0.00	3,510.00
5200 - Spirit - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	636.04	636.04
<b>Total 5200 - Spirit</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>22,033.32</b>	<b>0.00</b>	<b>653.05</b>	<b>3,510.00</b>	<b>1,003.80</b>	<b>3,456.04</b>	<b>30,656.21</b>
5300 - Concessions	0.00	5,530.58	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,530.58
5400 - Membership	0.00	0.00	0.00	0.00	0.00	90.00	0.00	0.00	0.00	0.00	0.00	90.00
5600 - Programs	0.00	0.00	0.00	0.00	1,918.99	0.00	0.00	0.00	0.00	0.00	0.00	1,918.99
<b>Total 5000 - Cost of Goods Sold</b>	<b>0.00</b>	<b>5,530.58</b>	<b>200.00</b>	<b>0.00</b>	<b>1,918.99</b>	<b>0.00</b>	<b>22,123.32</b>	<b>653.05</b>	<b>3,510.00</b>	<b>1,003.80</b>	<b>4,544.99</b>	<b>39,482.73</b>
<b>Total COGS</b>	<b>0.00</b>	<b>5,530.58</b>	<b>200.00</b>	<b>0.00</b>	<b>1,918.99</b>	<b>0.00</b>	<b>22,123.32</b>	<b>653.05</b>	<b>3,510.00</b>	<b>1,003.80</b>	<b>4,544.99</b>	<b>39,482.73</b>
<b>Gross Profit</b>	<b>580.00</b>	<b>6,483.42</b>	<b>210.00</b>	<b>23,538.00</b>	<b>14,024.01</b>	<b>500.00</b>	<b>4,528.90</b>	<b>7,742.95</b>	<b>2,858.00</b>	<b>516.20</b>	<b>3,268.01</b>	<b>70,261.49</b>
<b>Expense</b>												
6000 - Expenses												
6020 - Awards - Fall	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	555.10	555.10
6025 - Awards - Spring	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	480.50	480.50
6035 - Weight Room	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,196.07	1,196.07
6040 - JV Shop	0.00	0.00	0.00	0.00	0.00	691.00	0.00	0.00	0.00	0.00	891.00	891.00
6050 - Hall of Pride	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,500.00	2,500.00
6051 - HUDL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,399.00	4,399.00
6054 - Positive Coaching Alliance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,475.00	4,475.00
6100 - Other Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 6000 - Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>691.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>13,805.67</b>	<b>14,296.67</b>

**Westlake Demon Athletic Boosters  
Profit & Loss by Class  
July 2018 through June 2019**

	50/50 Raffle	Concessions	Demon Derby	Membership	Programs	Spaghetti Dinner	Spirit Wear	Sports Passes	White Out	Yard Signs	Unclassified	TOTAL
<b>6150 - Spend per Team by WDAB</b>												
6150BB - Boys Basketball	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,340.00	4,340.00
6150BBL - Baseball	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	894.00	894.00
6150BL - Bowling	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	520.00	520.00
6150BS - Boys Soccer	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,568.00	2,568.00
6150Bh - Cheerleading	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,240.99	1,240.99
6150FB - Football	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,724.56	1,724.56
6150GS - Girls Soccer	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	3,000.00
6150GT - Girls Tennis	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6150GY - Gymnastics	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,453.96	3,453.96
6150HO - Hockey	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,161.00	1,161.00
6150SB - Softball	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	894.00	894.00
6150SD - Swimming and Diving	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6150W - Wrestling	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	1,000.00
<b>Total 6150 - Spend per Team by WDAB</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>20,986.51</b>	<b>20,986.51</b>
<b>6200 - Administrative Expenses</b>												
6210 - Credit Card Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	706.13	706.13
6215 - Website	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	194.40	194.40
6225 - Printing	0.00	0.00	0.00	145.95	0.00	0.00	30.45	0.00	0.00	0.00	121.00	297.40
6230 - Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	151.19	151.19
6235 - Misc	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-50.00	-50.00
<b>Total 6200 - Administrative Expenses</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>145.95</b>	<b>0.00</b>	<b>0.00</b>	<b>30.45</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>1,122.72</b>	<b>1,298.12</b>
<b>69800 - Uncategorized Expenses</b>												
7000 - Sports	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-2,175.96	-2,175.96
7010 - Fall Sports	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 7000 - Sports</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>
<b>7980 - Donations</b>												
Total Expense	590.00	6,483.42	210.00	28,393.05	14,024.01	500.00	3,807.45	7,742.95	2,858.00	516.20	-30,779.83	35,345.15
Net Ordinary Income	590.00	6,483.42	210.00	28,393.05	14,024.01	500.00	3,807.45	7,742.95	2,858.00	516.20	-30,779.83	35,345.15
Net Income	590.00	6,483.42	210.00	28,393.06	14,024.01	500.00	3,807.45	7,742.95	2,858.00	516.20	-30,779.83	35,345.15

## Westlake Demon Athletic Boosters Profit & Loss Budget vs. Actual

12/04/18

July 2018 through June 2019

Accrual Basis

	Jul '18 - Jun 19	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
<b>Expense</b>				
<b>6000 · Expenses</b>				
6035 · Weight Room	1,196.07	3,000.00	-1,803.93	39.9%
6040 · W Shop	691.00	750.00	-59.00	92.1%
6060 · Hall of Pride	2,500.00	60,000.00	-57,500.00	4.2%
6051 · HUDL	4,399.00	4,500.00	-101.00	97.8%
6052 · Tickets	0.00	3,000.00	-3,000.00	0.0%
6053 · Platform SC Package	0.00	1,200.00	-1,200.00	0.0%
6054 · Positive Coaching Alliance	4,475.00	4,000.00	475.00	111.9%
<b>Total 6000 · Expenses</b>	<b>13,261.07</b>	<b>76,450.00</b>	<b>-63,188.93</b>	<b>17.3%</b>
<b>6150 · Spend per Team by WDAB</b>				
6150BB · Boys Basketball	4,340.00	4,000.00	340.00	108.5%
6150BBL · Baseball	994.00	1,000.00	-6.00	99.4%
6150BL · Bowling	520.00	1,000.00	-480.00	52.0%
6150BLX · Boys Lacrosse	0.00	2,000.00	-2,000.00	0.0%
6150BS · Boys Soccer	2,568.00	3,000.00	-432.00	85.6%
6150BT · Boys Track and Field	0.00	1,500.00	-1,500.00	0.0%
6150BT · Boys Tennis	0.00	2,500.00	-2,500.00	0.0%
6150Bx · Boys XC	0.00	2,000.00	-2,000.00	0.0%
6150ch · Cheerleading	1,240.99	1,250.00	-9.01	99.3%
6150FB · Football	1,724.56	5,000.00	-3,275.44	34.5%
6150GB · Girls Basketball	0.00	9,000.00	-9,000.00	0.0%
6150GS · Girls Soccer	3,000.00	3,000.00	0.00	100.0%
6150GT · Girls Tennis	0.00	5,500.00	-5,500.00	0.0%
6150GTF · Girls Track and Field	0.00	1,500.00	-1,500.00	0.0%
6150GX · Girls XC	0.00	0.00	0.00	0.0%
6150GY · Gymnastics	3,453.96	4,000.00	-546.04	86.3%
6150HO · Hockey	1,161.00	3,000.00	-1,839.00	38.7%
6150LB · LBMS	0.00	0.00	0.00	0.0%
6150SB · Softball	994.00	1,000.00	-6.00	99.4%
6150SD · Swimming and Diving	0.00	600.00	-600.00	0.0%
6150VB · Volleyball	0.00	2,500.00	-2,500.00	0.0%
6150W · Wrestling	1,000.00	1,000.00	0.00	100.0%
<b>Total 6150 · Spend per Team by WDAB</b>	<b>20,996.51</b>	<b>54,350.00</b>	<b>-33,353.49</b>	<b>38.6%</b>
<b>Total Expense</b>	<b>34,257.58</b>	<b>130,800.00</b>	<b>-96,542.42</b>	<b>26.2%</b>
<b>Net Ordinary Income</b>	<b>-34,257.58</b>	<b>-130,800.00</b>	<b>96,542.42</b>	<b>26.2%</b>
<b>Net Income</b>	<b>-34,257.58</b>	<b>-130,800.00</b>	<b>96,542.42</b>	<b>26.2%</b>

