



**Westlake Demons Athletic Boosters Meeting Minutes  
May 2, 2019 – 7p @WHS Red Brick Room**

**Athletic Director's Report**

- No money requests at this time
- 5/23 is scholarship night
- Spring awards – 5/30 in PAC, 6p
- Thank you to all who have helped out this year
- Boys tennis – co-SWC Champions
- End of season tourneys are coming up
- New baseball windscreen is almost up
- Opening football game will be the “Westwood Cup” vs. Rocky River; Westwood Country Club is sponsoring a team dinner, and donating money to the academic scholarship fund
- Positive Coaching Alliance – session on Head Varsity Coach summit at Tony’s house. A PCA speaker will be there. Another session will be at LBMS for 8<sup>th</sup> graders interested in athletics at WHS.
- Summer athletic camp flyer will be out soon
- @45 3-sport athletes will get photo taken next week
- Senior nights are in process
- UH is offering free sports physicals

**Officers Reports**

**President: Gina Redinger**

*Motion to approve April minutes: Jen Rujawitz*

*Second: Meredith LaVecchia*

*All vote, motion carries*

- **Donuts with Demon Boosters** - Had a great Donuts with Demons Boosters on April 16. Lots of kids showed up.
- **Hall of Pride**
  - Megan and I met with Rob Launer of School Pride to discuss updates. They are working on a redesign of 2 of the cases for the Demon Elite showcase to expand State Champions as well as All Americans.
  - I am working with School Pride to get all other updates completed this month.



- **Presentation of New Officers:** We have a full slate of new officers to present tonight for 2 year-terms.

Ivy Arndt for Secretary

Dana Wolfe for Vice President

Tricia Balch for Treasurer

Tim Bihn for President

All have indicated their desire to serve in these roles. These new officers will be voted on at the June meeting and will their terms will take effect July 1, 2019.

- **Updates for all WDAB Committees**

Alumni & Community Outreach –

Megan Moutoux

Concessions – Jenny Pirnat &

Angela Kolocouris

Scholarships – Dave & Diane

Norris

Senior Banners – Jessica

Hennessey

Varsity Letter Jackets – Sharon

Prexta

Membership – Laurel Clarke

Sports Programs – Diane

Gallagher & Gina Redinger

Yard Signs – Carolyn Hansen

Spaghetti Dinner – Chuck Backus  
& Bill Chmielowiec

Spirit Rally – Dana & Ellen

Hartup

Volunteers & Team Rep

Communication – Cheryl Bansek

Website – Lori Jolliffe

**NEW**

Social Media – Amy Havelka

Corporate Sponsorships – Gina

Redinger

Spring Fundraiser - OPEN

**OPEN**

Publicity/Press

Spirit Wear

**Vice President: Meredith LaVecchia**

- we are wrapping up getting sponsors for the fields
- Demon Derby is set for 3/28/2020 if needed
- We will need another sponsor for water

**Treasurer: Jen Rujawitz – see attached report**

- Please turn in any outstanding receipts ASAP
- Need new payment processing meeting (Lori, Tricia, Tim, Gina)
- Expansion of help for Treasurer
  - More and more coaches are now utilizing the help of WDAB as a resource as an “in and out” for their fundraising dollars and payment for the vendors they use.
  - This has added layers of work for our Treasurer. The incoming officers may want to look at adding an additional volunteer to the Treasurer.



**Secretary: Lori Jolliffe**

- Please sign in

### **Committee Reports**

**Alumni & Community Relations: Megan Moutoux**

- Requesting \$500 for 4<sup>th</sup> of July Parade (WDAB branded items, decorations, etc.)

*Motion to approve \$500 – Meredith LaVecchia*

*Second – Delicia Ostrowski*

*All vote, motion carries*

**Concessions: Jenny Pirnat & Angela Kolocouris**

- We could use help for the last few home games
- Tony: we may look at some teams using the concession stand for individual fundraisers next year

**Membership: Laurel Clarke**

**Public Relations: Melissa Grimes**

- Write ups on Derby have been in the papers; Let's get scholarship winners out to papers

**Scholarships: Laurie Walsh**

**Senior Banners: Jessica Hennessey**

- Picture Takers is raising their fee for the banners to \$50 for the coming year.

**Spaghetti Dinner: Chuck Backus & Bill Chmielowiec**

**Spirit Rally: Dana & Ellen Hartup**

- Date is confirmed – Wednesday, August 15<sup>th</sup>
- We need a committee and a meeting – Food truck rep needed
- He will need help with WDAB representation for membership, spirit wear, etc. at the rally

**Sports Programs: Gina Redinger & Dianne Gallagher**

**Volunteer & Team Reps: Cheryl Bansek**

**Varsity Jackets: Sharon Prexta**

**The W Shop/Truck: Kelly Ilg & Fawn Carson**

- The store will be open a few more dates
- Kelly & Fawn will be available to train, help next year when someone is ready

**Website: Lori Jolliffe**

- Add pics from Hall of Pride

**Yard Signs: Carolyn Hansen**

### **New Business**

June 6<sup>th</sup> – Hooley House will be our last meeting

*Motion to adjourn: Delicia Ostrowski*

*Second: Diane Gallagher*

*All vote motion carries*

Next meeting: Thursday, June 6, 2019 – 6:30 at Hooley House (social) meeting at 7p



Westlake Demon Athletic Boosters  
Profit & Loss by Class  
July 2018 through June 2019

Accrual Basis

	50/50 Raffle	Concessions	Demon Derby	Membership	Programs	Spaghetti Dinner	Spirit Wear	Sports Passes	White Out	Yard Signs	Unclassified	TOTAL
6130 - Spirit Rally	0.00	0.00	0.00	0.00	0.00	1,419.75	0.00	0.00	0.00	0.00	1,108.95	1,108.95
<b>Total 6100 - Events</b>	0.00	0.00	12,530.38	0.00	0.00	1,419.75	0.00	0.00	0.00	0.00	1,108.95	15,058.38
5200 - Spirit	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,410.10	0.00	1,410.10
5235 - Yard Signs	0.00	0.00	0.00	653.05	0.00	0.00	0.00	0.00	0.00	0.00	0.00	653.05
5210 - All Sports Cards	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5218 - Senior Banners	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
5229 - Spirit Wear	0.00	0.00	0.00	0.00	0.00	0.00	35,445.13	0.00	3,510.00	0.00	0.00	38,955.13
5225 - White Out T-Shirts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,666.99	1,666.99
5200 - Spirit - Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
<b>Total 5200 - Spirit</b>	0.00	0.00	0.00	653.05	0.00	0.00	35,445.13	0.00	3,510.00	1,410.10	0.00	40,068.24
5300 - Concessions	0.00	15,842.13	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	15,842.13
5400 - Membership	0.00	0.00	0.00	0.00	0.00	0.00	90.00	0.00	0.00	0.00	0.00	90.00
5600 - Programs	0.00	0.00	0.00	0.00	4,852.58	0.00	0.00	0.00	0.00	0.00	0.00	4,852.58
<b>Total 5000 - Cost of Goods Sold</b>	0.00	15,842.13	12,530.38	653.05	4,852.58	1,419.75	35,535.13	0.00	3,510.00	1,410.10	9,165.91	84,917.03
<b>Total COGS</b>	0.00	15,842.13	12,530.38	653.05	4,852.58	1,419.75	35,535.13	0.00	3,510.00	1,410.10	9,165.91	84,917.03
<b>Gross Profit</b>	800.00	17,803.87	28,571.12	22,594.85	11,548.42	3,230.25	13,407.16	0.00	2,868.00	947.40	1,242.09	100,863.19
5000 - Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,357.85	1,357.85
6020 - Awards - Fall	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	480.50	480.50
6025 - Awards - Spring	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	6,445.11	6,445.11
6035 - Weight Room	0.00	0.00	0.00	0.00	0.00	0.00	991.00	0.00	0.00	0.00	0.00	991.00
6040 - W Shop	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	59,342.38	59,342.38
6050 - Hall of Pride	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6051 - HUDL	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,399.00	4,399.00
6054 - Positive Coaching Alliance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,475.00	4,475.00
6100 - Other Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	500.00
<b>Total 6000 - Expenses</b>	0.00	0.00	0.00	0.00	0.00	0.00	661.00	0.00	0.00	0.00	76,999.82	76,999.82
6150 - Spend per Team by WDAB	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,340.00	4,340.00
6160EB - Boys Basketball	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	994.00	994.00
6160EL - Baseball	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	877.00	877.00
6160EL - Bowling	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,560.00	2,560.00
6160ES - Boys Soccer	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,240.99	1,240.99
6160CH - Cheerleading	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,724.56	1,724.56
6160FB - Football	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	9,000.00	9,000.00
6160GB - Girls Basketball	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00	3,000.00
6160GS - Girls Soccer	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
6160GT - Girls Tennis	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,453.95	3,453.95
6160GY - Gymnastics	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,917.94	2,917.94
6160HO - Hockey	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	994.00	994.00
6160SB - Softball	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	345.87	345.87
6160SD - Swimming and Diving	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,000.00	1,000.00
6160V - Wrestling	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32,456.12	32,456.12
<b>Total 6150 - Spend per Team by WDAB</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	32,456.12	32,456.12
6200 - Administrative Expenses	0.00	0.00	282.74	0.00	0.00	-189.60	0.00	0.00	0.00	0.00	965.85	1,041.09
6210 - Credit Card Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	434.90	434.90
6218 - Website	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	145.75	145.75
6220 - Postage	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	393.86	393.86
6225 - Printing	0.00	0.00	0.00	145.95	0.00	85.75	41.15	0.00	0.00	0.00	121.00	353.90
6230 - Supplies	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	183.58	183.58
<b>Total 6200 - Administrative Expenses</b>	0.00	0.00	282.74	145.95	0.00	-112.75	41.15	0.00	0.00	0.00	1,842.06	2,189.17
6800 - Uncategorized Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-2,874.19	-2,874.19
7000 - Sports	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,800.00	1,800.00
7005 - All Sports	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7010 - Fall Sports	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,800.00	1,800.00
<b>Total 7000 - Sports</b>	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,800.00	1,800.00
7999 - Donations	0.00	0.00	282.74	145.95	0.00	-112.75	792.15	0.00	0.00	0.00	109,729.86	110,771.85
<b>Total Expense</b>	800.00	17,803.87	28,286.35	22,548.90	11,548.42	3,333.00	12,675.01	0.00	2,868.00	947.40	-106,481.77	-9,979.79
<b>Net Ordinary Income</b>	800.00	17,803.87	28,286.35	22,548.90	11,548.42	3,333.00	12,675.01	0.00	2,868.00	947.40	-106,481.77	-9,979.79
<b>Net Income</b>	800.00	17,803.87	28,286.35	22,548.90	11,548.42	3,333.00	12,675.01	0.00	2,868.00	947.40	-106,481.77	-9,979.79

**Westlake Demon Athletic Boosters**  
**Profit & Loss Budget vs. Actual**  
July 2018 through June 2019

	Jul '18 - Jun 19	Budget	\$ Over Budget	% of Budget
<b>Ordinary Income/Expense</b>				
Expense				
6000 · Expenses	6,445.11	5,000.00	1,445.11	128.9%
6035 · Weight Room	691.00	750.00	-59.00	92.1%
6040 · W Shop	58,342.36	62,500.00	-4,157.64	93.3%
6050 · Hall of Pride	4,398.00	4,500.00	-101.00	97.8%
6051 · HUDL	0.00	3,000.00	-3,000.00	0.0%
6052 · Tickets	0.00	1,200.00	-1,200.00	0.0%
6053 · Platform SC Package	4,475.00	4,000.00	475.00	111.9%
6054 · Positive Coaching Alliance				
<b>Total 6000 · Expenses</b>	<b>74,352.47</b>	<b>80,950.00</b>	<b>-6,597.53</b>	<b>91.8%</b>
<b>6150 · Spend per Team by WDAB</b>				
6150BB · Boys Basketball	4,340.00	4,000.00	340.00	108.5%
6150BBL · Baseball	994.00	1,000.00	-6.00	99.4%
6150BL · Bowling	877.00	1,000.00	-123.00	87.7%
6150BLX · Boys Lacrosse	0.00	2,000.00	-2,000.00	0.0%
6150BLX · Boys Lacrosse	2,568.00	3,000.00	-432.00	85.6%
6150BS · Boys Soccer	0.00	1,500.00	-1,500.00	0.0%
6150BT · Boys Track and Field	0.00	2,500.00	-2,500.00	0.0%
6150BTe · Boys Tennis	0.00	2,000.00	-2,000.00	0.0%
6150Bx · Boys XC	1,240.99	1,250.00	-9.01	99.3%
6150ch · Cheerleading	1,724.56	5,000.00	-3,275.44	34.5%
6150FB · Football	9,000.00	9,000.00	0.00	100.0%
6150GB · Girls Basketball	3,000.00	3,000.00	0.00	100.0%
6150GS · Girls Soccer	0.00	5,500.00	-5,500.00	0.0%
6150GT · Girls Tennis	0.00	1,500.00	-1,500.00	0.0%
6150GTF · Girls Track and Field	0.00	0.00	0.00	0.0%
6150GX · Girls XC	3,453.96	4,000.00	-546.04	86.3%
6150GY · Gymnastics	2,917.94	3,000.00	-82.06	97.3%
6150HO · Hockey	0.00	0.00	0.00	0.0%
6150LB · LBMS	994.00	1,000.00	-6.00	99.4%
6150SB · Softball	345.67	600.00	-254.33	57.6%
6150SD · Swimming and Diving	0.00	2,500.00	-2,500.00	0.0%
6150VB · Volleyball	1,000.00	1,000.00	0.00	100.0%
6150W · Wrestling				
<b>Total 6150 · Spend per Team by WDAB</b>	<b>32,456.12</b>	<b>54,350.00</b>	<b>-21,893.88</b>	<b>59.7%</b>
<b>Total Expense</b>	<b>106,808.59</b>	<b>135,300.00</b>	<b>-28,491.41</b>	<b>78.9%</b>
<b>Net Ordinary Income</b>	<b>-106,808.59</b>	<b>-135,300.00</b>	<b>28,491.41</b>	<b>78.9%</b>
<b>Net Income</b>	<b>-106,808.59</b>	<b>-135,300.00</b>	<b>28,491.41</b>	<b>78.9%</b>

## Westlake Demon Athletic Boosters

## Balance Sheet

05/01/19

As of April 30, 2019

Accrual Basis

	Apr 30, 19
<b>ASSETS</b>	
Current Assets	
Checking/Savings	
1000 · Cash	
1010 · Checking - First Fed Lakewood	89,931.07
Total 1000 · Cash	89,931.07
1099 · Restricted Cash	64,577.88
Total Checking/Savings	154,508.95
Other Current Assets	
1200 · Inventory	35,659.18
Total Other Current Assets	35,659.18
Total Current Assets	190,168.13
<b>TOTAL ASSETS</b>	<b>190,168.13</b>
<b>LIABILITIES &amp; EQUITY</b>	
Liabilities	
Current Liabilities	
Other Current Liabilities	
2100 · Other Current Liabilities	
2200 · Reserves	
2210 · Baseball	2,319.52
2215 · Basketball - Boys	4,053.29
2216 · Basketball - Girls	4,037.75
2220 · Golf - Boys	2,414.26
2225 · Football	1,041.05
2230 · Lacrosse - Boys	2,011.21
2232 · Lacrosse - Girls	2,858.32
2233 · Hockey	4,837.59
2235 · Soccer - Boys	1,520.03
2236 · Soccer - Girls	4,279.38
2240 · Cheerleading	150.00
2245 · Gymnastics	199.90
2250 · Wrestling	192.90
2255 · Softball	3,789.19
2260 · Volleyball	513.45
2265 · Swim - Dive Team Reserve	1,529.15
2270 · Tennis reserves	339.48
Total 2200 · Reserves	36,086.47
Total 2100 · Other Current Liabilities	36,086.47
Total Other Current Liabilities	36,086.47
Total Current Liabilities	36,086.47
Total Liabilities	36,086.47
Equity	154,081.66
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>190,168.13</b>

**Westlake Demon Athletic Boosters**  
**Profit & Loss by Class**  
**July 2018 through June 2019**

7:40 PM  
 05/01/19  
 Accrual Basis

Ordinary Income/Expense	50/50 Raffle	Concessions	Demon Derby	Membership	Programs	Spaghetti Dinner	Spirit Wear	Sports Passes	White Out	Yard Signs	Unclassified	TOTAL
<b>Income</b>												
4100 - Revenue	800.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	800.00
4105 - 50/50 Raffle	0.00	0.00	0.00	0.00	0.00	1,850.00	0.00	0.00	0.00	0.00	0.00	1,850.00
4110 - Spaghetti Dinner Advertising	0.00	0.00	0.00	0.00	0.00	2,787.00	0.00	0.00	0.00	0.00	0.00	2,787.00
4115 - Spaghetti Dinner	-0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4120 - Demon Derby	0.00	0.00	11,132.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	11,132.50
4125A - Ticket Sales	0.00	0.00	2,360.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,360.00
4125B - Horse/Jockey Sales	0.00	0.00	2,355.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,355.00
4125C - Race Sponsor	0.00	0.00	3,623.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,623.00
4125D - Corporate Sponsor	0.00	0.00	900.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	900.00
4125E - Derby Program Ad	0.00	0.00	1,140.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,140.00
4125F - Beer/Wine	0.00	0.00	3,120.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,120.00
4125H - Party on the Patio	0.00	0.00	4,820.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,820.00
4125I - Sideboard	0.00	0.00	750.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	750.00
4125J - Silent Auction	0.00	0.00	4,820.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,820.00
4125K - Raffles Tickets	0.00	0.00	1,232.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,232.00
4125M - Jello Shots	0.00	0.00	346.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	346.00
4125N - Jello Shots	0.00	0.00	3,950.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,950.00
4125O - Demon Blanket	0.00	0.00	1,933.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,933.00
4125P - Races	0.00	0.00	1,275.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,275.00
4125 - Demon Derby - Other	0.00	0.00	39,101.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	39,101.50
Total 4125 - Demon Derby	0.00	0.00	39,101.50	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,511.00	1,511.00
4130 - Spirit Rally	0.00	0.00	0.00	0.00	0.00	4,637.00	0.00	0.00	0.00	0.00	1,511.00	4,637.00
Total 4100 - Revenue - Events	800.00	0.00	39,101.50	0.00	0.00	4,637.00	0.00	0.00	0.00	0.00	1,511.00	48,048.50
<b>Expense</b>												
4200 - Revenue - Split	0.00	0.00	0.00	0.00	20.00	0.00	0.00	0.00	0.00	2,357.50	0.00	2,377.50
4205 - Yard Signs	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,008.00	4,008.00
4215 - Senior Banners	0.00	0.00	0.00	0.00	0.00	48,943.29	0.00	0.00	0.00	0.00	0.00	48,943.29
4220 - Spirit Wear	0.00	0.00	0.00	0.00	0.00	0.00	6,388.00	0.00	0.00	0.00	0.00	6,388.00
4225 - White Out T-Shirts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,357.50	0.00	2,357.50
Total 4200 - Revenue - Split	0.00	0.00	0.00	0.00	20.00	0.00	48,943.29	0.00	0.00	2,357.50	4,008.00	52,596.79
4300 - Revenue - Concessions	0.00	33,446.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	33,446.00
4400 - Revenue - Membership	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
4405 - Corporate Membership	0.00	0.00	0.00	5,600.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	5,600.00
4410 - Emerald Membership	0.00	0.00	0.00	7,500.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,500.00
4415 - Silver Membership	0.00	0.00	0.00	4,000.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,000.00
4420 - Onyx Membership	0.00	0.00	0.00	125.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	125.00
4425 - Dual Fan Membership	0.00	0.00	0.00	2,250.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,250.00
4430 - Fan Membership	0.00	0.00	0.00	1,450.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,450.00
4440 - Other Membership	0.00	0.00	0.00	594.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	594.00
4490 - Revenue - Membership - Other	0.00	0.00	0.00	4,289.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	4,289.00
Total 4400 - Revenue - Membership	0.00	0.00	0.00	30,368.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	30,368.00
4450 - Revenue	800.00	33,446.00	39,101.50	30,368.00	145.00	4,837.00	48,943.29	0.00	0.00	2,357.50	6,419.00	172,576.29
4450 - Income - Sports Passes	0.00	0.00	0.00	-9,014.10	0.00	0.00	0.00	0.00	0.00	0.00	0.00	-9,014.10
4600 - Other Revenue	0.00	0.00	0.00	2,000.00	0.00	0.00	0.00	0.00	0.00	0.00	2,859.00	4,859.00
4600 - Programs	0.00	0.00	0.00	0.00	770.00	0.00	0.00	0.00	0.00	0.00	0.00	770.00
4605 - Good Luck Ads	0.00	0.00	0.00	0.00	371.00	0.00	0.00	0.00	0.00	0.00	0.00	371.00
4610 - Program Gate Sales	0.00	0.00	0.00	15,115.00	0.00	0.00	0.00	0.00	0.00	0.00	30.00	15,145.00
4600 - Programs - Other	0.00	0.00	0.00	0.00	16,255.00	0.00	0.00	0.00	0.00	0.00	30.00	16,285.00
Total 4600 - Programs	0.00	0.00	0.00	0.00	16,255.00	0.00	0.00	0.00	0.00	0.00	30.00	16,285.00
4800 - Revenue from Corporate Banners	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,100.00	1,100.00
Total Income	800.00	33,446.00	39,101.50	23,347.90	15,401.00	4,837.00	48,943.29	0.00	0.00	2,357.50	10,409.00	185,610.19
<b>Cost of Goods Sold</b>												
5100 - Cost of Goods Sold	0.00	0.00	0.00	0.00	0.00	1,416.75	0.00	0.00	0.00	0.00	0.00	1,416.75
5115 - Spaghetti Dinner	0.00	0.00	7,690.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	7,690.00
5125A - Venue	0.00	0.00	1,595.75	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,595.75
5125B - Entertainment	0.00	0.00	898.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	898.38
5133D - Supplies/Decor/Printing	0.00	0.00	1,988.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,988.00
5135E - Program	0.00	0.00	589.24	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	589.24
5125 - Demon Derby - Other	0.00	0.00	12,550.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,550.38
Total 5125 - Demon Derby	0.00	0.00	12,550.38	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	12,550.38