



Westlake Demons Athletic Boosters Meeting Minutes April 12, 2018, 7p

Athletic Director's Report

- Introduces our Special Guest, New Girls Basketball Head Coach, Karen Swanson Haan
- Request for Auxiliary Police Payment (\$2500) This is a donation to their organization for staffing our games.
- Line item requests from Basketball and Winter Banquet awards
- Spring Awards ceremony is Monday, June 4th; 6p in the PAC; it will be very short
- Coach openings: Freshman cheer, assistant swim, equipment manager
- Spring season update: weather has not cooperated; changes are pushed to families in many ways, nothing is perfect; stay alert for changes as they happen daily
- Drug testing update – Forum on 3/20 - @30-40 people, positive for the most part, but there are things that need to be ironed out. Committee being formed to review policy, and hope to submit to BOE in May, approval in June, in effect September 2018.
- From Rec Commission: cutting down trees at Peterson Pool in process, members may join other local pools for the summer; golf course will stay for now; sports park will likely be moved
 - Fields will be discussed at public forum on 4/23 @7p
 - Considering an additional gym at the rec center
- Budget meeting with WDAB will be set soon for the coaches needs for next school year
- Spring Concessions – please volunteer!
- Online ticketing? Thoughts on if people would use this? It would not replace the paper tickets
- Tony – teeing up the Hall of Pride with strong endorsement from the WCS Admin.

Officers Reports

President – Gina Redinger

Motion to approve March Minutes: Cheryl Bansek

Second: Megan Moutoux

- Open Positions 2018-19: We have commitments from people who will be nominated for the positions of concessions, treasurer, spaghetti dinner, LMBS gym uniforms
- Positions still open
 - Membership – can be done as a team of 2. We have a summary of the role and responsibilities and can share that with anyone who is interested. S
 - Sports Programs – All aspects of this committee; sales/fulfillment/printing
 - Scholarships – not urgent, but will need a lead on this next year
 - Team Reps
 - NEW COMMITTEE CHAIR POSITION ADDED – Spirit Rally Chairperson(s); the 3 people who organized last year are committed to other projects
- We will post names to website after May meeting, and vote in June
- Positive Coaching Alliance – Tony will be meeting with them to see if WDAB may fund this programming
- WDAB Funding Summary for Athletics: WDAB funding to date since 2015 for all athletics totals nearly \$275,000. (see attached)
 - Funding for Spring Sports: \$16,252 - all purchases have been made by the teams
- Westlake Pride Project – see attached
 - We have also been in ongoing discussions with our administration regarding the need for trophy showcases in the halls for the countless trophies we have from years of athletic accomplishments. We have come to an agreement on the location and received approval from the district for 14 trophy



showcases. Projected costs for 14 showcases will be \$22,000. Multiple estimates are being obtained, but all are coming in around the \$22,000 mark

- The showcases, coupled with the Recognition pieces from School Pride, brings us to the \$60,000 request.
- We have not yet heard the treasurer's report, but currently WDAB has \$110,000 on hand with all athletics requests covered for this year. We have our major fundraiser this month which we project, based on last's years results, will net us \$30,000
- We also project next year's requests from coaches to be around \$50,000.
- With the \$60,000 Hall of Pride project, that still leaves us a net of \$30,000 to begin the fall with when we kick off another year of membership and fundraising.
- Last night the Executive Board approved a \$60,000 request for investments in trophy cases, record boards, and custom recognition

Motion to discuss the request for \$60,000?

First: Kelly Ilg

Second: Lisa Feldner

Discussion:

- When you use different vendors, it looks patched together; this is a great investment and thank you for doing the legwork.
- Suggestion to do this at LBMS as well – this will perhaps help keep our athletes from going to private high schools
- If something looks bad and deteriorated, no one cares (about the sports, etc.) Having something that looks nice will help instill a lot of pride.
- We have the money for this large capital expenditure, we need to do this.

Motion to approve \$60,000 in funding for the Hall of Pride project?

First: Cheryl Bansek

Second: Melissa Grimes

All vote, motion carries.

Vice President – Tish Henry

Not present, no report

- Megan agreed to be Girls track team rep

Vice President Fundraising – Meredith LaVecchia (*not in attendance, report shared by Gina*)

- Demon Derby: 26 volunteer spots still open to help sell silent auction, sideboards, and Party on the Patio raffles – link on WDAB website on landing page
 - Set-up moved to Thursday night
 - 11 Gold Sponsors = \$5500
 - 12 Race Sponsors = \$3000
 - Raffle & Auction Items still needed
- Buy horses and jockeys ASAP: 52 tickets left to reach 400 (we can go to about 425 if needed), 40 horses left, 83 jockeys left - Deadline is April 15th FIRM!
- Betting windows are being manned by all the varsity coaches at WHS
- Lots of donations for silent auction. To name a few but always looking for more:
 - Extreme Gaming
 - Indians Tickets
 - Demon Blanket
 - Proms Away
 - Pet Services
 - Salon pampering
 - Gyms
- Yard Signs – all 18 Varsity Sports represented



- Party on the Patio – each team asked to donate 3 bottles of liquor. Last year, we made @ \$4K on this and it cost WDAB about \$200 for the cooler. Team Reps should have sent an email to all families (Fall, Winter, Spring) requesting liquor donations. Donations can be dropped at Jen Nebraska’s house, 3573 Windsong Ct., by April 13th.
- Advertising – Many returning advertisers (approx. \$1,000 in advertising)
- New this Year:
 - Photo Opp Board – Sponsored by Hail Mary’s
 - A live horse race game!

Treasurer – Barb Kerr (*not in attendance, report shared by Gina*) See attached

Secretary – Lori Jolliffe, no report

Committee Reports

Alumni & Community Relations – Megan Moutoux

- Meeting last night – working on where to put Hall of Fame plaques
- Working on trying to engage the alumni
- Send Megan any info on alumni successes
- Looking forward to the fall; Asked when Homecoming is – per Tony it will be on October 5th, 2018; HOF dinner will be Thursday, October 4th

Concessions – Christine Brown (*not in attendance, report shared by Gina*)

- 31 spots remain open for the concessions during boys and girls home lax games
- It is Not the responsibility of our concession chair people to work every single shift. This is a basic tenet of the WDAB philosophy of ALL ATHLETICS ONE GOAL. We work together on all areas of fundraising and especially concessions to raise the funds we need to support our teams and athletes. We respectfully ask each family with a student-athlete and especially WDAB members to sign up for a minimum of 2 shifts per year. If you have a senior who still needs service hours, they may also volunteer for us.

Membership – Sandy Blair (*not present, no report*)

Publicity – Melissa Grimes

- Demon Derby article will be sent to local papers after the even
- Gina suggested that she invite some of the reporters

Scholarships – Roberta Rence (*not present, no report*)

Senior Banners – Roberta Rence (*not present, no report*)

Spaghetti Dinner – Jim & Lisa Feldner – Full event report attached.

Spirit Wear – Kelly Ilg, Fawn Carson

- We will be open 3 consecutive Friday’s in April from 11a-1p
- Will be open during the Senior Appreciation Dinner, Music a la Mode
- G&W Revue / Kiddie Kloset – not great success, will likely not do it again
- Thinking of getting a feather banner to put out front next year to indicate when the store is open
- @6K in sales since the store has opened
- Some new items – each sport and band have a shirt available all year round – “the Pride Line”; we will expand into clubs
- Suggestions – get Westlake Mom / Dad shirts
- We are considering adding personalization to items

Sports Programs – Gina Redinger

- Late-will be printed Friday
- Need a chairperson for next year

Varsity Jackets – Sharon Prexta (*not present, no report*)



Volunteer Coordinator (non-concession) – Cheryl Bansek

- Demon Derby – need more volunteers
- Consider adding the Team Rep job to Cheryl's tasks

Website – Lori Jolliffe – no report

New Business

- Gary DiLillo has offered to donate 5-6 picnic tables for the tail gate area, and we will be working with Tony and Dave Kocevar on getting those in place before the fall.

Motion to adjourn:

First: Kelly Ilg

Second: Deb Padden

Next meeting: May 3, 2018 - 7p - Westlake High School

Westlake Hall of Pride

School Pride	\$38,000
14 Trophy Showcases	\$22,000
TOTAL PROJECT	\$60,000

Westlake Administration has approved:

- Removing the word “Gymnasium” over the existing showcase outside of main gym
- Ordering new brushed nickel lettering which reads “Demon Elite” to be replaced there. We believe they will cover those costs.
- Trophy Showcases, 12” in depth, to be placed in the main hall leading from the Rotunda to the gymnasium, along with 2 other locations in the lobby outside of the main gym.

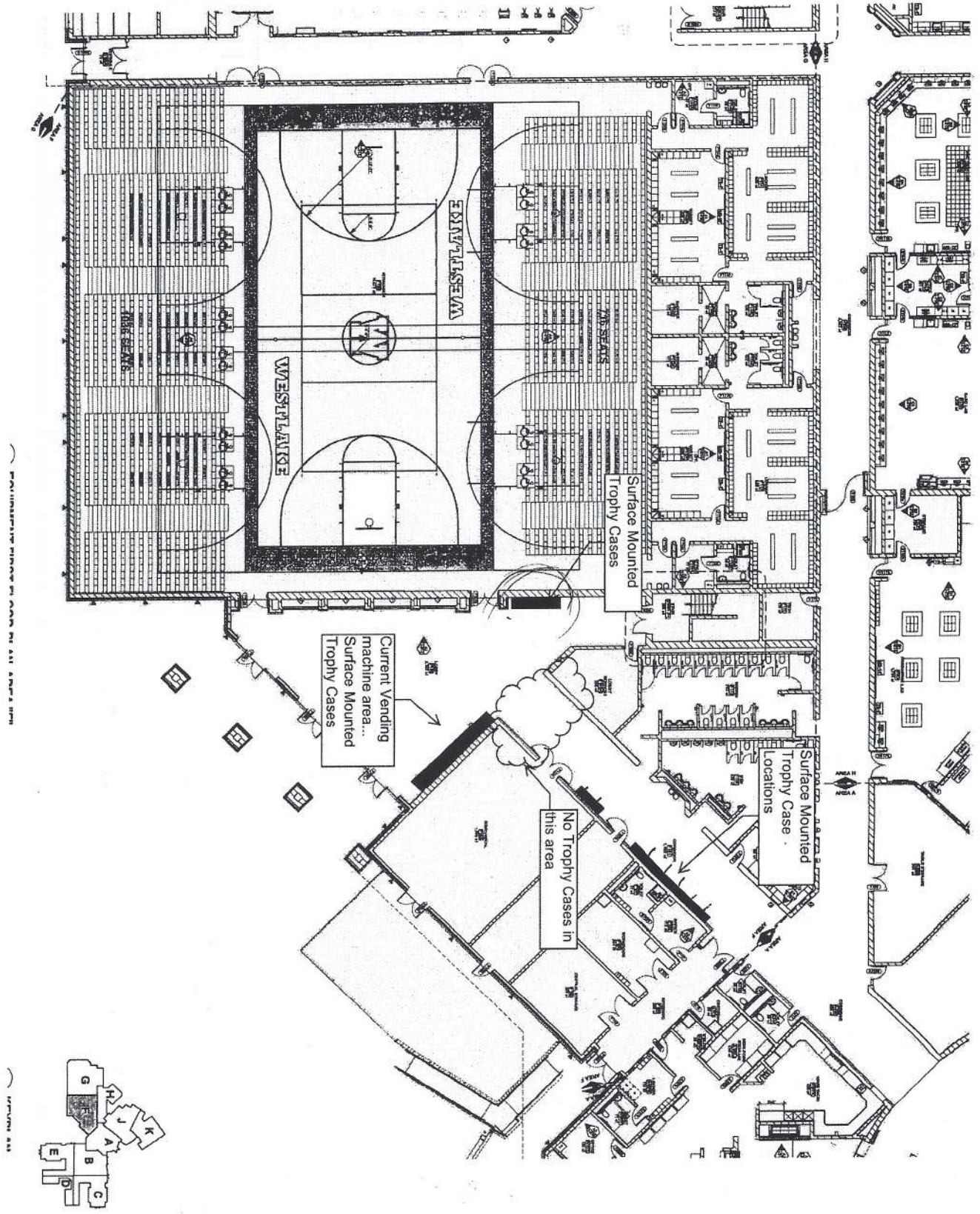
WHY SCHOOL PRIDE?

- The only company in region who does full scope of display and recognition pieces we want.
- Other companies can do pieces and parts, perhaps at a lower cost for that piece, however no guarantee their materials will match the color/style/quality of School Pride.
- Has an existing relationship with Westlake City Schools as an approved vendor.
- The company who created and installed the existing boards at Westlake High School for the College Acceptances, ACT, SAT scores. School Pride voluntarily replaced all of the boards at the beginning of this school year at not cost because they did not like they way they looked.
- Has offered to wave shipping and installation charges, with the exception to any custom glass installation that may be required in the Demon Elite Showcase.
- Does not require a deposit. Payment is due when work is complete and we are satisfied.
- Outstanding reputation dealing with hundreds of Ohio schools, colleges and pro teams.

	School Pride Ohio	Alpha Graphics Ohio	Business Art Design Indiana
6 Double-Sided Boulevard Banners	\$1350 total	\$1275 + installation	\$1860 + installation
3 Mural Panels for Demon Elite Showcase	\$1500 total	Not available	\$1185 + installation
Demon Elite Add-an- Athlete Panels, Custom State Qualifier Photos/Plaques	\$3500	Not available	Not available
Alma Mater & Fight Song Custom Graphic 4'x 4'	\$1500 total	Not available	\$510 + installation
All Ohio Wall with 50 Remade Acrylic Plaques, 8' x 11'	\$5000 total Puck Mounted	Not available	\$975 for a sign + installation
14 Record Boards	\$11,530 total scratch-resistant acrylic, easy update \$15/change \$45/max	Not available	\$7650 +installation aluminum
Upper Wall Mural 24'x72' Custom 3D Mural of Demon Athletes - Branding	\$5000	Not available	Not available
Ticket Booth Wrap	\$2000	Not available	Not available
Add-a Year Recognition Panels for 14 Trophy Showcases	\$750 ea. X 14 \$7000	Not available	Not available
	No installation or shipping charges		\$8,475 installation, travel, hotel, man hours, etc.

School Pride

\$38,300



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NEW HIGH SCHOOL FOR WESTLAKE CITY SCHOOL DISTRICT

WESTLAKE OHIO

NO.	DATE	DESCRIPTION
1	10/1/00	SCHEMATIC DESIGN
2	10/1/00	PRELIMINARY DESIGN
3	10/1/00	FINAL DESIGN
4	10/1/00	CONSTRUCTION ADMINISTRATION

PROJECT NO. 10000
SHEET NO. 10000
DATE: 10/1/00

WESTLAKE DEMONS ATHLETIC BOOSTERS

Funding for Athletics – WHS & LBMS - AS OF 2/28/18

Sport		Item Description	Amount	Avg. # Part.	Total for Program
		FALL SPORTS			
Boys Soccer	2015	1 Set Varsity Green Uniforms	\$2000	37	
		Indoor Practice Time	\$1000		
	2016	Indoor Practice Time	\$800		
	2017	Full Set of Uniforms	\$3000		\$6800
Girls Soccer	2015	Goalkeeping Consultant	\$600	57	
		Indoor Practice Time	\$1000		
		Kick net	\$570		
	2016	Indoor Practice Time	\$800		
		Full Set of Uniforms	\$3000		
	2017	Backpack Travel Bags	\$2200		
		Portable Goals	\$400		\$8570
Football	2015	24 Varsity Helmets	\$4980	100	
		12 Varsity Shoulder Pads	\$1000		
		20 Middle School Helmets	\$2500		
		40 Middle School Shoulder Pads	\$2200		
		! Shiver Sled	\$2855		
		1 Full Set Middle School Uniforms	\$8736		
	2016	Full Set WHS Uniforms	\$17500		
		Varsity Helmets	\$3750		
	2017	Travel Bags	4500		\$48,021
Girls Tennis	2015	Storage Shed	\$500	17	
	2016	Indoor Time	\$1000		
		Court Benches	\$1000		
	2017	Indoor Time	\$1000		\$3500
Volleyball	2015	One Complete Set of Standards & Poles	\$3500	33	
		One Set Middle School Uniforms	\$400		
	2016	Training Aids	\$1000		
	2017	WHS Long Sleeve Uniforms	\$1000		\$5900
Sport		Item Description	Amount	Avg. # Part.	Total for Program

Sport		Item Description	Amount	Avg. # Part.	Total for Program
Boys Golf	2015	Rain Gear	\$1000	8	
		Golf Bags	\$1150		
	2016	--			
	2017	Golf Bags	\$1000		\$3150
Girls Golf	2015	Rain Gear	\$1000	8	
		Golf Bags	\$1150		
	2016	--			
	2017	--			\$2150
Boys XC	2015	Stopwatches	\$200	29	
	2016	--			
	2017	Full Set of Uniforms	\$2500		\$2700
Girls XC	2015	Stopwatches	\$200	49	
	2016	--			
	2017	--			\$200
Cheerleading	2015	Breakaway Banner	\$350	44	
		Rain Jackets	\$2400		
	2016	Varsity Uniforms	\$5000		\$7750
		WINTER SPORTS			
Boys Basketball	2015	Set of White Uniforms	\$2500	35	
		Shooting Shirts	\$500		
	2016	Training Aids	\$1500		
	2017	Training Aids	\$1500		\$6000
Girls Basketball	2015	--		33	
	2016	WHS Full Set of Uniforms	\$3750		
	2017	--			\$3750
Wrestling	2015	New Mats	\$7500	43	
		WHS Singlets	\$1000		
		Middle School Singlets	\$1000		
	2016	--			
	2017	--			\$1000

Sport		Item Description	Amount	Avg. # Part.	Total for Program
Swim & Dive	2015	Travel Bags	\$1000	66	
		Swim Caps	\$350		
	2016	Scoreboard at Rec	\$2500		
	2017	--			\$3850
Gymnastics	2015	Travel Bags	\$500	20	
	2016	--			
	2017	Indoor Training Time	\$2500		\$3000
Hockey	2015	Away Jerseys	\$2400	18	
	2016	--			
	2017	Complete Set of Helmets	\$3500		\$5900
		SPRING SPORTS			
Baseball	2015	Indoor Training Time	\$1000	49	
		Field Maintenance	\$1500		
		1 Set of Uniforms	\$3000		
	2016	Indoor Training Time	\$1000		
		Field Maintenance	\$1000		
	2017	Field Maintenance	\$1000		
		WHS Complete of Uniforms/2 nd Set Varsity	\$4000		\$12500
Softball	2015	Field Maintenance	\$1500	38	
		Indoor Training Time	\$3700		
		1 Set of Uniforms	\$3000		
	2016	Indoor Training Time	\$1000		
		Field Maintenance	\$1000		
	2017	Field Maintenance	\$1000		\$11,200
Boys Track & Field	2015	High Jump Pit	\$5000	51	
		Pole Vault Equipment	\$500		
	2016	--			
	2017	Hurdles	\$1500		\$8000
Girls Track & Field	2015	Hurdles	\$1700	92	
	2016	Pole Vault Equipment	\$1000		
	2017	Pole Vault Equipment	\$1000		\$3700

Sport		Item Description	Amount	Avg. # Part.	Total for Program
Boys Lacrosse	2015	Indoor Training Time	\$3500	49	
	2016	Indoor Training Time	\$3500		
		20 WHS Helmets	\$2250		
	2017	10 WHS Helmets	\$1500		\$10750
Girls Lacrosse	2015	--			
	2016	--			
	2017	Full Set of Uniforms	\$4025		\$4025
Boys Tennis	2015	Indoor Court Time	\$2000		
		Storage	\$500		
	2016	Indoor Court Time	\$2500		
	2017	Indoor Court Time	\$2500	21	\$7500
Bowling	2017	Tournament Fees	\$200		
		GENERAL FUNDING			
	2015-16	T3 Performance Training	\$25000		
		Awards	\$5000		
		Trophy Cases	\$4200		
		Hudl	\$4000		
		Weight Room Needs	\$3000		
		Weight Room Equipment	\$5000		
	2016-17	Baseball Field Refurbishment	\$10,000		
		Weight Room	\$40,000		
	2017-18	Hudl	\$4000		
		Weight Room Upgrades	\$3000		
		New Ticket Scanners	\$2500		
		Strength & Conditioning Platform	\$1200		\$106,900
		TOTAL FUNDING FOR ATHLETICS			\$273,816

9:01 PM

Westlake Demon Athletic Boosters Profit & Loss

04/09/18

July 1, 2017 through April 10, 2018

Accrual Basis

Jul 1, '17 - Apr 10, 18

Ordinary Income/Expense

Income

4000 · Revenue	
4100 · Revenue - Events	
4105 · 50/50 Raffle	1,097.00
4110 · Spaghetti Dinner Advertising	650.00
4115 · Spaghetti Dinner	2,312.00
4125 · Demon Derby	
4125A · Ticket Sales	12,450.00
4125B · Horse Sales	170.00
4125C · Race Sponsor	500.00
4125D · Corporate Sponsor	3,500.00
4125E · Derby Program Ad	525.00
4125 · Demon Derby - Other	750.00
Total 4125 · Demon Derby	17,895.00
4130 · Spirit Rally	2,000.00
4135 · OSU Watch Party	1,485.00
Total 4100 · Revenue - Events	25,439.00
4200 · Revenue - Spirit	
4205 · Yard Signs	1,817.60
4210 · All Sports Cards	2,110.25
4215 · Senior Banners	1,918.00
4220 · Spirit Wear	51,924.66
4225 · White Out T-Shirts	6,987.00
4230 · Green Out T-Shirts	4,138.00
Total 4200 · Revenue - Spirit	68,895.51
4300 · Revenue - Concessions	
4310 · School Games	30,439.00
Total 4300 · Revenue - Concessions	30,439.00
4400 · Revenue - Membership	17,608.00
Total 4000 · Revenue	142,381.51
4500 · Other Revenue	1,345.00
4600 · Programs	
4605 · Good Luck Ads	1,120.00
4610 · Program Gate Sales	1,535.00
4600 · Programs - Other	17,349.00
Total 4600 · Programs	20,004.00
Total Income	163,730.51
Cost of Goods Sold	
5000 · Cost of Goods Sold	
5100 · Events	
5105 · 50/50 Raffle	60.00
5115 · Spaghetti Dinner	988.80
5125 · Demon Derby	
5125B · Entertainment	200.00
Total 5125 · Demon Derby	200.00
5130 · Spirit Rally	1,064.91
5135 · OSU Watch Party	1,067.99
Total 5100 · Events	3,381.70

9:01 PM
04/09/18
Accrual Basis

Westlake Demon Athletic Boosters
Profit & Loss
July 1, 2017 through April 10, 2018

Jul 1, '17 - Apr 10, 18

5200 · Spirit	1,028.10
5205 · Yard Signs	100.09
5210 · All Sports Cards	4,235.00
5215 · Senior Banners	29,834.82
5220 · Spirit Wear	2,969.55
5225 · White Out T-Shirts	3,080.00
5230 · Green Out T-Shirts	
Total 5200 · Spirit	41,247.56
5300 · Concessions	14,287.93
5310 · School Concessions	
Total 5300 · Concessions	14,287.93
5400 · Membership	1,005.07
5600 · Programs	3,440.42
Total 5000 · Cost of Goods Sold	63,362.68
Total COGS	63,362.68
Gross Profit	100,367.83
Expense	
6000 · Expenses	1,307.38
6020 · Awards - Fall	482.50
6025 · Awards - Winter	0.00
6026 · Awards - Spring	488.80
6035 · Weight Room	6,189.21
6040 · W Shop	951.78
6100 · Other Expenses	
Total 6000 · Expenses	9,419.67
6200 · Administrative Expenses	57.89
6205 · Bank Fees	2,686.84
6210 · Credit Card Fees	216.38
6215 · Website	90.00
6220 · Postage	1.60
6225 · Printing	101.35
6230 · Supplies	1,367.00
6235 · Misc	
Total 6200 · Administrative Expenses	4,521.06
7000 · Sports	11,200.00
7005 · All Sports	18,600.00
7010 · Fall Sports	8,170.00
7015 · Winter Sports	16,525.00
7020 · Spring Sports	
Total 7000 · Sports	54,495.00
Total Expense	68,435.73
Net Ordinary Income	31,932.10
Net Income	31,932.10

9:00 PM
04/09/18
Accrual Basis

Westlake Demon Athletic Boosters
Balance Sheet
As of April 10, 2018

	Apr 10, 18
2230 · Lacrosse - Boys	813.21
2232 · Lacrosse - Girls	2,646.14
2235 · Soccer - Boys	648.70
2236 · Soccer - Girls	75.23
2240 · Cheerleading	150.00
2245 · Gymnastics	78.60
2250 · Wrestling	60.00
2255 · Softball	1,793.20
	19,865.78
Total 2200 · Reserves	19,915.78
Total 2100 · Other Current Liabilities	19,915.78
Total Other Current Liabilities	42,831.31
Total Current Liabilities	42,831.31
Total Liabilities	
Equity	57,035.89
30000 · Opening Balance Equity	58,771.38
32000 · Unrestricted Net Assets	31,932.10
Net Income	147,739.37
Total Equity	190,570.68
TOTAL LIABILITIES & EQUITY	190,570.68

9:00 PM
04/09/18
Accrual Basis

Westlake Demon Athletic Boosters
Balance Sheet
As of April 10, 2018

Apr 10, 18

ASSETS	
Current Assets	
Checking/Savings	
1000 · Cash	
1005 · Petty Cash - Spirit Wear	350.00
1010 · Checking - First Fed Lakewood	152,607.82
Total 1000 · Cash	152,957.82
Total Checking/Savings	152,957.82
Accounts Receivable	
1100 · Accounts Receivable	200.00
Total Accounts Receivable	200.00
Other Current Assets	
1200 · Other Current Assets	
1210 · Spirit Wear Inventory	30,487.61
1220 · Spirit Wear PE Uniforms	6,925.25
Total 1200 · Other Current Assets	37,412.86
Total Other Current Assets	37,412.86
Total Current Assets	190,570.68
TOTAL ASSETS	190,570.68
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Accounts Payable	
2000 · Accounts Payable	22,915.53
Total Accounts Payable	22,915.53
Other Current Liabilities	
2100 · Other Current Liabilities	
2120 · Weight Room	50.00
2200 · Reserves	
2210 · Baseball	2,521.97
2215 · Basketball - Boys	511.85
2216 · Basketball - Girls	275.00
2220 · Golf - Boys	4.51
2225 · Football	
2227 · FB Golf Outing	
2227A · Golfers	7,600.00
2227B · Sponsors	7,400.00
2227C · Costs	-7,382.50
2227D · Auction/Beverages/Etc	2,396.00
Total 2227 · FB Golf Outing	10,013.50
2225 · Football - Other	273.87
Total 2225 · Football	10,287.37

Spaghetti Dinner Report – February, 2nd 2018

- Tickets** Joe Cristiano donated materials and printing for 250 tickets. He was given 4 tickets along with a Thank You note.
-When we ran out of tickets, we recycled the used tickets...worked fine.
- Dinner** Originally planned for 250, but after Cheryl's pre-sales, I bumped this up to 300 complete meals. In the end, we served 344!
When we ran out of meatballs, we lowered the meal price, did same when we ran out of Garlic Toast and Dessert. In the end, it was \$5 for Spaghetti and a Salad.
*Spaghetti purchased from Aldi's
-64lbs purchased; 64lbs used. Had a few lbs leftover; pasta was right on the money!
*Sauce, meatballs, garlic toast & parm cheese purchased from GFS (Fair return policy)
-5 cases Prego Original sauce ...used 6. (borrowed cans from school...again!)
-30lbs ½ oz all beef meatballs. Next year - 4 meatballs per plate & we need 40lbs!
-2 1/3 cases Garlic Toast -ran out. Next year 2.5 cases needed.
-5lb bag parm cheese is enough for 350
- Salad** 3 boxes provided by Pete Moutoux at wholesale. **Thank you Pete!** Used 2.75 boxes. 3 boxes is enough for 350 guests.
- Dressing** *Dressings purchased from GFS
-Ranch – 1 Gal + 1 bottle used.
-Golden Italian – 1 Gal + 1 bottle used. Quantities should be good for 350 for next year.
- Desserts** Purchased at Costco
2 chocolate cakes – all used (Order Scored cakes all with white icing with green flowers)
3 white cake – all used
1 tray (60) cookies – all used
*Next year...1 more white cake for a total of 348 desserts
- Beverages** Soft Drinks donated by Cleveland Coca-Cola. This was arranged by Tony Cipollone.
Thank you Tony!
-3 cases coke – all used
-2 cases diet coke – all used
-2 cases Sprite – all used
-5 cases (40 per) water purchased from Costco
*Next year...maybe 1 more case Coke & 1 more Sprite
- Paper Prods** Purchased through WHS (GFS) – Need new case quantities for next year.
-Pasta & salad bowls, dessert plates, fork/knife/napkin packets
*We will need to ask Carol to re-order next year - enough to serve 350.
*Ask Carol about more pasta bowls...bowls are the way to go...much better than plates.

- Placemats Once again, Gina spearheaded this key element of our fundraiser. Gina worked her magic and sold out the placemat ads in less than two hours!
 -Placemat ad sales alone netted (after expenses) \$675 to WDAB!
 -**THANK YOU THANK YOU GINA!** (Yes, a double Thank You!)
- WHS Staff Because we cooked ourselves, it was considered a catering event and two kitchen staff are required to accompany us for the evening (at time and a half.) We started with Carol Karohl and Sharon Bury and ended with Sharon and Sue Ricci. They helped pre-cook spaghetti the day before, pre-plated salads and had things well in hand when the set-up crew first arrived at 2:30pm. Worth every penny and helped us run a tight ship.
Many thanks to Carol, Sharon and Sue for their professional assistance!
- Volunteers **Thank You** to All Our Generous Volunteers!
 -We had volunteers come for 2-hour shifts
 -We had volunteers stay for the entire event
 -Thanks to everyone's help, the event ran as smoothly as could be expected. Even when we began to run out of food, everyone took it in stride and it worked out just fine. I hope everyone even had fun. I know I did – Thanks to all of you!
 -Last year we raised \$1,539.02 for Westlake Athletics.

RECEIPTS

Cash	Checks	On-Line & CR Card	Total Collected	Meals Served
\$1,580	\$648	\$84	<u>\$2,312</u>	344** (Last year was 213)

Total Placemat Advertising Income = \$700

Sales from the 2018 Spaghetti Dinner = \$3,012 (A 24% increase from 2017!)

Costs were \$974.30 – which resulted in a net profit for WDAB of \$2,037.70 (A 37% Increase over 2017!)

****A VERY SPECIAL THANK YOU to Cheryl Bansek! Cheryl rallied the middle school teams and parents and single-handedly pre-sold 160+ tickets. This was key to our massive increase in guests this year!**

2018 WDAB Spaghetti Dinner

Income Statement

2-2-2018

Sales

Food

Cash	\$1,580.00
Checks	\$648.00
On-Line	<u>\$84.00</u>

\$2,312

Total Food

\$700.00

Placemat Ads

\$3,012

Total Sales

Cost of Goods Sold

Food	\$447.70
Paper Products	\$137.96
Placemat Ads	\$25.00
Labor	\$363.64

\$974.30

Total COGS

Gross Profit

\$2,037.70

Total Expense

\$0.00

Net Income

\$2,037.70