

#### Westlake Demons Athletic Boosters Meeting Minutes March 7, 2019 – 7p @WHS Red Brick Room

#### **Athletic Director's Report**

- Larocco already been approved
- Big thanks to OHSSA Wrestling Sectional Championship. Great tournament and lots of great volunteers
  - o 32 of 56 state qualifies came out of our sectional
  - o Liam Krueger pinned his first opponent in State
  - Haley Brennan and Eliza Steinman at states for gymnastics
  - o Bowling SWC Team Champs congrats to Coach Button
  - Boys Basketball won first playoff gamein 5 years
  - Girls basketball
  - Demon Derby Coaches Race!
  - o Spring Sports are in full swing in the back gym
  - Boys basketball coach position posted today
    - Coach may or may not apply
  - No decision from Lakewood about leaving SWC
  - We will have home track meets this year
  - SWC Leadership conference North Olmsted hosted. Went well. Tony has volunteered for Westlake to host next year
  - We are also hosting SWC Cheerleading Competition next year
    - Met with Cheer coaches about changing some rule because it was a little unfair comparing apples to oranges
  - Working on All State and how they get determined for team sports
    - All team sports have a centralized reporting
    - Got new bars and are lighter
    - He will be meeting with coaches middle of this month for next year's budgets
    - 3 sport athlete cheerleading



#### **Officers Reports**

**President: Gina Redinger** 

Motion to approve February minutes: Jen Rujawitz

Second: Megan Moutoux

All vote motion caries - approved

#### WESTLAKE FLAGS ON HILLIARD BLVD.

• The flags went up on Hilliard Blvd. Had a ton of positive texts, messages and feedback.

• Total cost for WDAB \$1450. Will budget about half of that for next year for replacement flags. Hopefully the district can cover anything beyond that.

#### **Donuts with Demon Boosters**

- Had a fantastic morning with our winter athletes, was fun to have it in the middle of the Hall of Pride
- Spring date will be set for May

#### **WDAB FUNDING**

- \$9500 for spring sports
  - o Baseball \$1000 field maintenance, Softball \$1000 field maintenance
  - o Boys Track & Field \$1500 Pole Vault Supplies, Girls Track \$1500 Hurdles
  - o Boys LAX \$2000 Set of black team shorts, Girls LAX no request
  - o Boys Tennis \$2500 indoor training, shed

#### Hall of Pride

- Fielding updates and will be meeting with School Pride representative next week for this round of updates and revisions
- Will look to turn over future revisions to be made by the athletic department and not WDAB volunteers

#### Open Positions for next year

- Slate of Positions with WDAB which will become open after June
- President
- Vice President-taken
- Secretary
- Spirit Wear
- Publicity? press releases, info to newspapers Melissa?
- NEW: Social Media Taken
  - Spirit Wear The W Shop is up and running, an electronic system in place where all
    inventory is already entered. The volunteers for Spirit Wear would be ordering any new



- o merchandise they wanted to add, scheduling volunteers for The W Shop, and 5 home football games in the fall.
- Presidency
  - Social Media moved to new chairperson.
  - New Role of Corporate Sponsorships and Business Advertising. I will be staying
    on in this role to Package our various sponsorship and advertising opportunities.
    Use the next year to transfer contacts and information to new president over
    the course of the year.
  - As President, I really have no idea what's happening with membership, concessions, and spirit wear. Our chairpeople run them so well and reach out to me when they have questions or need feedback. That goes as well for a majority of our committees including the Sirit Rally, Varsity Jackets, Senior Banners, and Sports Program.
  - Large-scale projects over. We've completed a new Weight Room, a School Store and the Hall of Pride. There are no large-scale projects on the horizon for us.
  - And some responsibilities are being moved to the next Vice President (White Out Shirts, Donuts with Demon Boosters, etc.)
  - The next WDAB president would be in a great position to manage a very-well oiled machine.

#### **Other Updates**

- We approved \$500 last meeting to give to Mr. Wilson's project for new flat screens for the Rotunda. I believe those will be installed before spring break.
- Last meeting, we approved up to \$700 for 3 sport athlete tshirts. White shirts are on order from Randall's Team Shop. A design is in the works. We hope to have the shirts done by March 30<sup>th</sup>.

#### Vice President: Meredith LaVecchia

• Demon Derby is March 30<sup>th</sup>. We are ready and prepared for a great evening.

#### Treasurer: Jen Rujawitz – see attached report

- restricted cash we have cash but its committed
- unreserved cash balance available to spend
- income statement divided by category
- Goal of nonprofit would be to be 0. We are not in the negative, we just spent what we were supposed to spend.
- Team balance spend the money within the year it was raised.
- Three people involved in how to spend head coach, team rep, athletic department
- WDAB plays no role in how that money is spent which is how they are able to use the tax expert status



- We have netted 76,000 this year with raising funds.
- \$20,000 approved that has not been used by our teams.

#### Secretary: Lori Jolliffe

Please sign in

#### **Committee Reports**

#### **Alumni & Community Relations: Megan Moutoux**

- Football coach asked when was 1st Dover football team working on 1919 if true we
  are entering into the 100th year team. Could be something we are able to celebrate this
  looking for some alumni coaches
  - Inviting alumni to come talk to the players
  - Survey amongst staff at least 20 that are alumni
  - Wrestling has brought some players back
- 4th of July parade
  - anyone with a car/jeep would be appreciated
  - Great way to celebrate our spirit
  - want to engage and welcome back
- comments about the hall of pride have been amazing

#### **Concessions: Jenny Pirnat & Angela Kolocouris**

- went on website 1st game is in 2 weeks and still need volunteers
- all members need to fulfull 2 shifts per year.
- look at teams to work concessions for Service hours if an adult is there. or have a team man the whole date

#### Membership: Laurel Clarke

- We currently have 218 memberships for a total of 370 members. Payment to Westlake Board of Education for 85% of pass sales has been approved.
- Season passes are becoming obsolete so Gina and tony meeting with TicketRoar tomorrow and they wll report back

#### **Public Relations: Melissa Grimes**

- event reminder for derby
- story after with picture
- scholarship winner
- Nice article in WestLife about Hall of Pride



#### Scholarships: Laurie Walsh

- slight problem with online google
- 5 have looked at it and started it; scholarship explanation; domain will be added to so student emails can be accepted

#### Senior Banners: Roberta Rence / Jessica Hennessey

- Spring pictures will be 3/14 and 3/15 (senior banners will be on 3/15)
- concern in the fall/winter about placement

#### Spaghetti Dinner: Chuck Backus & Bill Chmielowiec

NA

#### Spirit Rally: Dana & Ellen Hartup

- Dueling dunk tanks to have a board set up so coaches could choose who to duel
- Need food trucks chairperson
- August 14, 2019

#### Sports Programs: Gina Redinger & Dianne Gallagher

- working on layout, working on clean photsos and good luck ads
- March 15th

**Volunteer & Team Reps: Cheryl Bansek** 

**Varsity Jackets: Sharon Prexta** 

#### The W Shop/Truck: Kelly Ilg & Fawn Carson

- We need spirit wear chair people
- Spring hours are posted

#### Website: Lori Jolliffe

• Site is up to date

#### Yard Signs: Carolyn Hansen

• form in on website and has been tweeted out deadline s March 15th

#### **New Business**

Motion to adjourn: Meredith LaVecchia

Second: Jen Rujawitz

All vote motion caries - approved

Next meeting: Thursday, April 4, 2019 – 7p at WHS

### Westlake Demon Athletic Boosters Balance Sheet

As of March 6, 2019

ASSETS Current Assets Checking/Savings 1000 · Cash		Mar 6, 19
Checking/Savings         78,896.35           1099 · Restricted Cash         57,381.97           Total Checking/Savings         136,278.32           Other Current Assets         36,053.18           Total Other Current Assets         36,053.18           Total Current Assets         172,331.50           TOTAL ASSETS         172,331.50           LIABILITIES & EQUITY         Liabilities           Current Liabilities         2100 · Cother Current Liabilities           2100 · Reserves         2210 · Baseball           2210 · Baseball · Girls         2,045.45           2220 · Golf · Boys         2,414.26           2225 · Football         1,771.55           2230 · Lacrosse - Boys         913.21           2232 · Lacrosse - Girls         2,394.42           2233 · Hockey         4,533.59           2236 · Soccer - Boys         1,520.03           2236 · Soccer - Girls         4,279.38           2240 · Cheerleading         150.00           2245 · Gymnastics         231.90           2255 · Wrestling         192.90           2256 · Softball         3,822.45           2260 · Volleyball         513.45           2265 · Swim - Dive Team Reserve         1,529.15           Total 2200 · R	ASSETS	
1000 · Cash       78,896.35         1099 · Restricted Cash       57,381.97         Total Checking/Savings       136,278.32         Other Current Assets       36,053.18         Total Other Current Assets       36,053.18         Total Current Assets       172,331.50         TOTAL ASSETS       172,331.50         LIABILITIES & EQUITY       Liabilities         Current Liabilities       2100 · Other Current Liabilities         2210 · Reserves       2210 · Baseketball · Boys       1,731.85         2216 · Basketball · Girls       2,045.45         2220 · Golf - Boys       2,414.26         2225 · Football       1,771.55         2230 · Lacrosse · Boys       913.21         2232 · Lacrosse · Girls       2,398.42         2231 · Hockey       4,533.59         2235 · Soccer · Boys       1,520.03         2236 · Soccer · Girls       4,279.38         2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim · Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total Current Liabilities       30,569.56 <th>Current Assets</th> <th></th>	Current Assets	
1099 - Restricted Cash		70.000.05
Total Checking/Savings         136,278.32           Other Current Assets         36,053.18           Total Other Current Assets         36,053.18           Total Current Assets         172,331.50           TOTAL ASSETS         172,331.50           LIABILITIES & EQUITY         Liabilities           Current Liabilities         2100 - Other Current Liabilities           2100 - Other Current Liabilities         2200 - Reserves           2216 - Basektball - Boys         1,731.85           2216 - Basektball - Girls         2,045.45           2220 - Golf - Boys         2,414.26           2225 - Football         1,771.55           2230 - Lacrosse - Boys         913.21           2232 - Lacrosse - Girls         2,398.42           2233 - Hockey         4,533.59           2235 - Soccer - Boys         1,520.03           2236 - Soccer - Girls         4,279.38           2240 - Cheerleading         150.00           2245 - Gymnastics         231.90           2255 - Softball         3,822.45           2260 - Volleyball         513.45           2265 - Swim - Dive Team Reserve         1,529.15           Total 2200 - Reserves         30,569.56           Total Current Liabilities         30,569.56	1000 · Cash	78,896.35
Other Current Assets         36,053.18           Total Other Current Assets         36,053.18           Total Current Assets         172,331.50           TOTAL ASSETS         172,331.50           LIABILITIES & EQUITY         Liabilities           Current Liabilities         Current Liabilities           2100 · Other Current Liabilities         2200 · Reserves           2210 · Basketball · Boys         1,731.85           2216 · Basketball · Girls         2,045.45           2220 · Golf · Boys         2,414.26           2225 · Football         1,771.55           2230 · Lacrosse · Boys         913.21           2232 · Lacrosse · Girls         2,398.42           2233 · Hockey         4,533.59           2235 · Soccer · Boys         1,520.03           2236 · Soccer · Boys         1,520.03           2240 · Cheerleading         150.00           2245 · Gymnastics         231.90           2250 · Wrestling         192.90           2255 · Softball         3,822.45           2260 · Swim · Di	1099 · Restricted Cash	57,381.97
1200 · Inventory         36,053.18           Total Other Current Assets         36,053.18           Total Current Assets         172,331.50           TOTAL ASSETS         172,331.50           LIABILITIES & EQUITY         Liabilities           Current Liabilities         2100 · Other Current Liabilities           2200 · Reserves         2210 · Baseball           2210 · Baseball · Boys         1,731.85           2216 · Basketball · Girls         2,045.45           2220 · Golf · Boys         2,414.26           2225 · Football         1,771.55           2230 · Lacrosse · Boys         913.21           2232 · Lacrosse · Girls         2,398.42           2233 · Hockey         4,533.59           2235 · Soccer · Boys         1,520.03           2236 · Soccer · Boys         1,520.03           2236 · Soccer · Girls         4,279.38           2240 · Cheerleading         150.00           2245 · Gymnastics         231.90           2255 · Sottball         3,822.45           2260 · Wrestling         192.90           2255 · Sottball         3,822.45           2260 · Volleyball         513.45           2265 · Swim · Dive Team Reserve         1,529.15           Total 2100 · Other Curre	Total Checking/Savings	136,278.32
Total Other Current Assets         36,053.18           Total Current Assets         172,331.50           TOTAL ASSETS         172,331.50           LIABILITIES & EQUITY         Liabilities           Current Liabilities         2100 · Other Current Liabilities           2200 · Reserves         2210 · Baseball           2210 · Baseball - Boys         1,731.85           2216 · Basketball - Boys         1,731.85           2220 · Golf - Boys         2,414.26           2225 · Football         1,771.55           2230 · Lacrosse - Boys         913.21           2232 · Lacrosse - Girls         2,398.42           2233 · Hockey         4,533.59           2235 · Soccer - Boys         1,520.03           2236 · Soccer - Girls         4,279.38           2240 · Cheerleading         150.00           2245 · Gymnastics         231.90           2255 · Wrestling         192.90           2255 · Softball         3,822.45           2260 · Volleyball         513.45           2265 · Swim · Dive Team Reserve         1,529.15           Total 2200 · Reserves         30,569.56           Total Other Current Liabilities         30,569.56           Total Current Liabilities         30,569.56           <	Other Current Assets	
Total Current Assets   172,331.50	1200 · Inventory	36,053.18
TOTAL ASSETS	Total Other Current Assets	36,053.18
Liabilities   Current Liabilities	Total Current Assets	172,331.50
Current Liabilities	TOTAL ASSETS	172,331.50
Current Liabilities	LIABILITIES & EQUITY	
Other Current Liabilities         2100 · Other Current Liabilities       2200 · Reserves         2210 · Baseball       2,521.97         2215 · Basketball · Boys       1,731.85         2216 · Basketball · Girls       2,045.45         2220 · Golf · Boys       2,414.26         2225 · Football       1,771.55         2230 · Lacrosse · Boys       913.21         2232 · Lacrosse · Girls       2,398.42         2233 · Hockey       4,533.59         2235 · Soccer · Boys       1,520.03         2236 · Soccer · Boys       1,520.03         2236 · Soccer · Boys       1,520.03         2245 · Sormastics       231.90         2245 · Gymnastics       231.90         2255 · Softball       3,822.45         2250 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim · Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total Other Current Liabilities       30,569.56         Total Other Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56		
2100 · Other Current Liabilities       2200 · Reserves         2210 · Baseball       2,521.97         2215 · Basketball - Boys       1,731.85         2216 · Basketball - Girls       2,045.45         2220 · Golf - Boys       2,414.26         2225 · Football       1,771.55         2230 · Lacrosse - Boys       913.21         2232 · Lacrosse - Girls       2,398.42         2233 · Hockey       4,533.59         2235 · Soccer - Boys       1,520.03         2236 · Soccer - Girls       4,279.38         2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2255 · Softball       3,822.45         2260 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim · Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56		
2200 · Reserves       2210 · Baseball       2,521.97         2215 · Basketball - Boys       1,731.85         2216 · Basketball - Girls       2,045.45         2220 · Golf - Boys       2,414.26         2225 · Football       1,771.55         2230 · Lacrosse - Boys       913.21         2232 · Lacrosse - Girls       2,398.42         2233 · Hockey       4,533.59         2235 · Soccer - Boys       1,520.03         2236 · Soccer - Girls       4,279.38         2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2255 · Softball       3822.45         2260 · Volleyball       513.45         2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total 2100 · Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56	·	
2210 · Baseball       2,521.97         2215 · Basketball · Boys       1,731.85         2216 · Basketball · Girls       2,045.45         2220 · Golf · Boys       2,414.26         2225 · Football       1,771.55         2230 · Lacrosse · Boys       913.21         2232 · Lacrosse · Girls       2,398.42         2233 · Hockey       4,533.59         2235 · Soccer · Boys       1,520.03         2236 · Soccer · Girls       4,279.38         2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2255 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim · Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56          Total Liabilities       30,569.56		
2215 · Basketball - Boys       1,731.85         2216 · Basketball - Girls       2,045.45         2220 · Golf - Boys       2,414.26         2225 · Football       1,771.55         2230 · Lacrosse - Boys       913.21         2232 · Lacrosse - Girls       2,398.42         2233 · Hockey       4,533.59         2235 · Soccer - Boys       1,520.03         2236 · Soccer - Girls       4,279.38         2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2250 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56	,,	0.504.07
2216 · Basketball · Girls       2,045.45         2220 · Golf · Boys       2,414.26         2225 · Football       1,771.55         2230 · Lacrosse · Boys       913.21         2232 · Lacrosse · Girls       2,398.42         2233 · Hockey       4,533.59         2235 · Soccer · Boys       1,520.03         2236 · Soccer · Girls       4,279.38         2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2250 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim · Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Fequity       141,761.94		
2220 · Golf - Boys       2,414.26         2225 · Football       1,771.55         2230 · Lacrosse - Boys       913.21         2232 · Lacrosse - Girls       2,398.42         2233 · Hockey       4,533.59         2235 · Soccer - Boys       1,520.03         2236 · Soccer - Girls       4,279.38         2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2250 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56		•
2225 · Football       1,771.55         2230 · Lacrosse - Boys       913.21         2232 · Lacrosse - Girls       2,398.42         2233 · Hockey       4,533.59         2235 · Soccer - Boys       1,520.03         2236 · Soccer - Girls       4,279.38         2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2250 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56		•
2232 · Lacrosse - Girls       2,398.42         2233 · Hockey       4,533.59         2235 · Soccer - Boys       1,520.03         2236 · Soccer - Girls       4,279.38         2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2250 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56		•
2232 · Lacrosse - Girls       2,398.42         2233 · Hockey       4,533.59         2235 · Soccer - Boys       1,520.03         2236 · Soccer - Girls       4,279.38         2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2250 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56	0000 Leavene Bourn	042.24
2233 · Hockey       4,533.59         2235 · Soccer - Boys       1,520.03         2236 · Soccer - Girls       4,279.38         2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2250 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total Other Current Liabilities       30,569.56         Total Other Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56	•	
2235 · Soccer - Boys       1,520.03         2236 · Soccer - Girls       4,279.38         2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2250 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total Other Current Liabilities       30,569.56         Total Other Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56		·
2236 · Soccer - Girls       4,279.38         2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2250 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total 2100 · Other Current Liabilities       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Equity       141,761.94	· · · · · · · · · · · · · · · · · · ·	•
2240 · Cheerleading       150.00         2245 · Gymnastics       231.90         2250 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total 2100 · Other Current Liabilities       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56		•
2245 · Gymnastics       231.90         2250 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim · Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total 2100 · Other Current Liabilities       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Total Liabilities       30,569.56         Equity       141,761.94		•
2250 · Wrestling       192.90         2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total 2100 · Other Current Liabilities       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Equity       141,761.94		
2255 · Softball       3,822.45         2260 · Volleyball       513.45         2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total 2100 · Other Current Liabilities       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Equity       141,761.94		
2260 · Volleyball       513.45         2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total 2100 · Other Current Liabilities       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Equity       141,761.94		3,822.45
2265 · Swim - Dive Team Reserve       1,529.15         Total 2200 · Reserves       30,569.56         Total 2100 · Other Current Liabilities       30,569.56         Total Other Current Liabilities       30,569.56         Total Current Liabilities       30,569.56         Total Liabilities       30,569.56         Equity       141,761.94		513.45
Total 2100 · Other Current Liabilities 30,569.56  Total Other Current Liabilities 30,569.56  Total Current Liabilities 30,569.56  Total Liabilities 30,569.56  Equity 141,761.94		1,529.15
Total Other Current Liabilities 30,569.56  Total Current Liabilities 30,569.56  Total Liabilities 30,569.56  Equity 141,761.94	Total 2200 · Reserves	30,569.56
Total Current Liabilities 30,569.56  Total Liabilities 30,569.56  Equity 141,761.94	Total 2100 · Other Current Liabilities	30,569.56
Total Liabilities         30,569.56           Equity         141,761.94	Total Other Current Liabilities	30,569.56
Equity 141,761.94	Total Current Liabilities	30,569.56
	Total Liabilities	30,569.56
TOTAL LIABILITIES & EQUITY 172,331.50	Equity	141,761.94
	TOTAL LIABILITIES & EQUITY	172,331.50

## Westlake Demon Athletic Boosters Profit & Loss by Class

6:17 PM 03/05/19

Accrual Basis				July 1, 2018 t	July 1, 2018 through March 6, 2019	6, 2019						
	50/50 Raffle	Concessions	Demon Derby	Membership	Programs	Spaghetti Dinner	Spirit Wear	Sports Passes	White Out	Yard Signs	Unclassified	TOTAL
Ordinary Income/Expense Income And Revenue												
4105 - Revenue - Events 4105 - 50/50 Raffle 4110 - Spaghetti Dinner Advertising	800.00	0.00	0.00	00.00	0000	0.00	0.00	00.0	0000	000	0.00	800.00 1,850.00 2.787.00
4115 · Spaghetti Dinner 4125 · Demon Derby	0.00	0.00	0.00	0.00	0.00	2,787,00	n.ng	00.0	o:o	On a		2,707.00
41258 - Ticket Sales 41258 - HorselJockey Sales	00:0	0.00	3,750.00	8 8 8 8 8 8 8	888	000	0.00	888	866	8 8 8	8 8 8	3,730,00 300,00 250,00
4125C - Race Sponsor 4125D - Corporate Sponsor 4125E - Derby Program Ad	2000	8888	225.00 225.00 225.00	8888	8888	8000	866	0000	00.00	0 0 0 0 0 0	00.0 00.0 00.0	500.00 225.00 85.00
4125 - Demon Berby - Other	000	000	5 110 00	000	000	000	000	00.0	00:00	0,00	0.00	5,110.00
VANA CENTAL DELLE	90.0	00.0	00.0	000	0.00	00.0	0.00	0.00	0.00	0.00	1,511.00	1,511.00
Total 4100 · Revenue - Events	800.00	0.00	5,110.00	0.00	0.00	4,637.00	00.00	00'0	00.00	00'0	1,511.00	12,058.00
4200 - Revenue - Spirit 4206 - Vard Signs 4216 - Senic Barners 4230 - Senirt Waar	0.00	000	00 00 00 00 00 00	0 0 0 0 0 0 0 0	20.00 0.00 0.00	0000	0.00 0.00 47,116.57	0.00 0.00 0.00	0.00 0.00 0.00	1,637.50 0.00 0.00	3,463.00	1,657.50 3,463.00 47,116.57
4225 · White Out T.Shirts	00'0	0.00	0.00	0.00	0,00	0.00	0.00	0:00	6,368.00	00:0	8.0	6,306.00
Total 4200 · Revenue - Spirit	0.00	0.00	0.00	0.00	20.00	00:00	47,116.57	00.0	6,368.00	00',58',	00.00	30.877.00
4300 · Revenue - Concessions	0.00	30,877.00	0.00	0.00	0.00	0.00	0.00	0.00	50.0	9	200	20,000
4400 · Revenue - Membership 4405 · Corporate Membership 4410 · Freezild Membership	0.00	0.00	0.00 00.00	5,000.00	00.0	00.0	0.00	0.00	00.00	0.00	0.00	5,000.00
4415 Silver Membership 4420 - Onvx Membership	00.0	0.00	0.00	4,000.00	0.00	0.90 0.90	0.00 0.00	0.00	00.00	0.00	888	5,500.00
4425 - Dual Fan Membership 4430 - Fan Membership	00.0	0.00	0000	2,250,00	8 6 6 6 6 6 6	888	06'6	000 000 000 000	0.00 0.00 0.00	0 0 0 0 0 0	8 8 8	2,250,00 1,350,00 504.00
4440 - Other Membership 4400 - Revenue - Membership - Other	0000	8.6	0000	4,283.00	00.0	0.00	0.00	00'0	0.00	000	0.00	4,283.00
Total 4400 · Revenue - Membership	0:00	0:00	0.00	29,762.00	125.00	no'n	0.00	000	Onio	000	200	
Total 4000 · Revenue	800,00	30,877.00	5,110.00	29,762.00	145,00	4,637.00	47,116.57	00.0	6,388.00	1,837.50	4,974,00	131,427,07
4450 · Income - Sports Passes 4500 · Other Revenue	0.00	0.00		-8,014,10 2,000.00	0000	0.00	0.00	0.00	000	0.00 0.00	0.00 2,859.00	4,859.00
4600 · Programs 4605 · Good Luck Ads 4610 · Program Gate Sales	00:0	0.00	0.00	00.0	595,00	0.0	00.0	0.00	0.00	0000	0.00	595.00 371.00
4600 · Programs · Other	0.00	0.00		0000	15,070.00	0.00	0.00	0.00	00'0	000	0.00	16,038.00
Lotal Abus - Programs	00.0	66.0		000	0.00	0.0	00:00	0.00	00'0	00'0	1,100.00	1,100.00
Total Income	800.00	30,877.00	5,110.00	22,747.90	16,181.00	4,637,00	47,118.57	00:00	6,368,00	1,637.50	8,833.00	144,407.97
Cost of Goods Sold 5000 - Cost of Goods Sold 5100 - Events	;	;	;		Š	6	Š	S	E	G	0.00	820.51
5115 · Spaghett Dinner 5125 · Demon Derby	00.00	00:0	00:0	00.0	000	000	9 0	9		000	00.0	200.00
51258 · Entertainment	0.00	00.0	200.00	000			000	800	0.00	0.00	0.00	200.00
Total 5125 · Demon Derby	90°0	9000	00.00	000	9.00	000	8.0	000	0.00	0.00	1,108.95	1,108.95
Total 6100 - Events	0.00	00:0	200.00	0.00	0.00	620,51	0.00	0.00	0.00	00'0	1,108.95	1,929.46
5200 - Spirit	8	6	90	000	0.00	0.00	0.00	0.00	0.00	1,003.80	0.00	1,003.80
520b · Tarlo Agnis 5210 · All Sports Cards 5215 · Senior Banners	0.00 00.00 00.00	8 0 0 0 0 0 0	0.00	653.05 0.00	86.6	00.0	0.00	86.6	0.0	9.00	0,00 4,735.00	653.05 4,735.00
5220 · Spirt Wear 5225 · White Out T-Shirts 5200 · Soirt - Other	00.0 00.0 00.0	0.00	9 0 0 0 0 0 0 0 0	0.00 0.00 0.00	866 666 666	00:0 00:0 00:0	31,991,13 0.00 0.00	00:0	3,510,00 0.00 0.00	0.00	916.98	3,510,00 918.95
Total 5200 · Spirtt	00'0	00:00	0.00	653.05	0.00	0.00	31,981.13	0.00	3,510.00-	1,003.80	5,651.98	42,809.94
5300 · Concessions	0:00	11,520,38	0.00	0.00	0.00	00'0	00'0	0.00	0.00	0.00	0.00	11,520.38

## Westlake Demon Athletic Boosters Profit & Loss by Class

July 1, 2018 through March 6, 2019

6:17 PM 03/05/19 Accrual Basis

	50/50 Raffle	Concessions	Demon Derby	Membership	Programs	Spagnetti Dinner	Spirit Wear	Sports Passes	White Out	Yard Signs	Unclassified	TOTAL
5400 · Membership	0.00	00:00	00.0	00.0	3.801.14	00.0	80.00 0.00	0.00	0.00	00'0	0.00	90.00
beau - Programs	8	60.003 44	20.000	A53.05	3 801 14	620.51	32.081.13	0.00	3,510.00	1,003.80	6,760.91	60,150.92
otal boun - Cost of Goods Solo	000	20,020,11	00000	BE3 OF	A 804 14		32.081.13	0.00	3,510.00	1,003,80	6,760.91	60,150.92
Total COGS	00.0	96,026,11	200.00	60.000	21.100					01.000	100 44.7	20 727 00
Gross Profit	800.00	19,355.62	4,910.00	22,094.85	12,379.86	4,016.49	15,035.44	0.00	2,856.00	633.70	2,1 (2.09	64,457,45
Expense												
6020 · Expenses 6020 · Awards · Fail	0.00	00'0	0.00	0.00	0,00	000	0.00	0.00	0.00	0.0	555.10 480.50	555.10 480.50
6026 - Awards - Spring	0.00	0.00	000	8.6	0.0	0.00	0.0	900	00.0	38	5,245.11	5,245.11
6035 · Weight Room	00 G	900	000	0.00	0.00	860	991.00	00:0	0.00	00.0	0.00	681.00
6050 · Hall of Pride	00.0	0.00	0.0	0.00	00.0	96.6	000	0.00	8 6 6	000	58,342,36	58,342,35 4,389,00
6061 - HUDL 6054 - Positive Coaching Alliance	0.00	8 8 8	9 9 9	866	866	00.0	888	00.0	88	00.0	4,475.00	4,475.00
	800	000	000	0.00	00:0		691.00	0.00	00:00	0.00	73,997.07	74,688.07
logi onto . Expenses	2											
6150 - Spend per Team by WDAB strode: Boys Baskethall	00.0	0.00	0.00	0.00	0.00	00'0	0,00	0.00	0,00	0.00	4,340.00	4,340.00
6150BBL · Baseball	0.00	0.00	0.00	0.00	0.0	0.00	00.0	80.0	0.0	000	745.00	745.00
6150BL Bowling	88	8.6	000	0.00	86	00.0	860	0.00	000	0.00	2,588,00	2,588.00
6150ch - Cheerleading	800	00.0	0.00	0.00	0.00	0.00	0.00	0.00	0.00	00'0	1,240.99	1,240,99
6150FB · Footbal	0.00	0.00	0.00	0.00	0.0	0.00	0.00	0.00	0.0	200	9.000.00	9.000.6
6160GB · Girls Basketball	00:0	0.00	0.00	000	000	000	00.0	800	000	00.0	3,000.00	3,000.00
610000 · Gins soccer 645001 · Gins Tennis	800	800	0.00	0.00	0.00	0.00	0.00	000	0.00	0.00	0.00	0.00
6150GY · Gymnastics	0.00	0.00	0.00	0.0	8 8	8.6	0.00	000	000	0.00	2,917,94	2,917,94
6150HO - Hockey	20.00	88	800	0.00	0.00	0.00	0.00	000	0.00	0.00	994.00	994.00
6160SD - Swimming and Diving	000	0.00	000	0.00	8 8	0.00	0.00	0.00	00.G	0.00	1,000.00	1,000.00
Total 6150 - Spend per Team by WDAB	0,00	0.00	00:00	0.00	0.00	00'0	0.00	00'0	00'0	0.00	32,324,12	32,324.12
8200 - Administrative Expenses							;	;	•		20,000	70 670
6210 Credit Card Fees	0.00	00.0	000	00.0	0.00	-198.50 0.00	0.00	0.00	00.0	90.0	337.70	337.70
6210 · vretabite 6220 · Postage	0.00	0.00	0.00	0.0	0.00	000	00'0	0.00	0.00	0.00	145.75	145.75
6225 Printing	0.00	0.00	000	145,95	0.00	85.75 0.00	0.00	0.00	0.00	0.00	151,19	151.19
Total 6000 - Administrative Evnances	000	0.00	0.00	145.95	0.00	-112.75	41,15	0.00	00.0	00'0	1,597.98	1,672.33
Action is a second of the seco	0.00	0.00	0.00	0.00	0:00	00'0	00'0	0.00	0.00 0.00	00'0	-2,696.96	-2,598.96
7000 - Sports	0	000	00'0	000	0.00	0,00	0.00	0.00	0.00	0.00	00'0	00'0
	300	000	800	000	000	00.00	0.00	0.00	0.00	0.00	0,00	0:00
Total 7000 · Sports	0.00	90.0	8				6	8	2	000	470.00	470.00
7998 · Donations	0:00	00'0	000	0.00			000	200	800		70 000 100	93 334 944
Total Expense	0.00	00'0	00'0	145.95	00.0	-112.75	732.15	0:00	0.00	0.00	(Z'ngo'ent	100,455.50
Net Ordinary Income	800.00	19,356.62	4,910.00	21,945.90	12,379.86	4,129.24	14,303,29	0.00	2,858.00	633.70	103,518.12	-22,198.51
Net income	800.00	19,356.62	4,910.00	21,946.90	12,379.86	4,129.24	14,303.29	0.00	2,868.00	633.70	-103,518,12	-22,198.51

# Westlake Demon Athletic Boosters Profit & Loss Budget vs. Actual July 1, 2018 through March 6, 2019

03/05/19 6:15 PM

Accrual Basis	July 1, 2018 through March 6, 2019	ch 6, 2019		
	Jul 1, '18 - Mar 6, 19	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Expense 6000 - Expenses				
6035 · Weight Room	5,245.11	5,000.00	245.11	104.9%
6040 · W Shop	691.00	750.00	-59.00	92.1%
6050 · Hall of Pride	58,342.36	00'000'09	-1,657.64	97.2%
6051 · HUDL	4,399.00	4,500.00	-101.00	97.8%
6052 · Tickets	0.00	3,000.00	-3,000.00	%0.0
6053 · Platform SC Package	0.00	1,200.00	-1,200.00	%0:0
6054 · Positive Coaching Alliance	4,475.00	4,000.00	475.00	111.9%
Total 6000 · Expenses	73,152.47	78,450.00	-5,297.53	93.2%
6150 · Spend per Team by WDAB				
6150BB · Bovs Basketball	4,340.00	4,000.00	340.00	108.5%
6150BBL · Baseball	994.00	1,000.00	-6.00	99.4%
6150BG · Bovs Golf	0.00	0.00	00:00	%0.0
6150BL · Bowling	745.00	1,000.00	-255.00	74.5%
6150BLX · Bovs Lacrosse	0.00	2,000.00	-2,000.00	%0.0
6150BS · Bovs Soccer	2,568.00	3,000.00	-432.00	85.6%
6150BT · Bovs Track and Field	0.00	1,500.00	-1,500.00	%0.0
6150BTe · Boys Tennise	0.00	2,500.00	-2,500.00	%0.0
6150Bx · Boys XC	0:00	2,000.00	-2,000.00	%0.0
6150ch · Cheerleading	1,240.99	1,250.00	-9.01	99.3%
6150FB · Footbal	1,724.56	5,000.00	-3,275,44	34.5%
6150GB · Girls Basketball	9,000.00	9,000.00	0.00	100.0%
6150GG · Girls Golf	0.00	0.00	0.00	%°00
6150GLX · Girls Lacrosse	0.00	0.00	0.00	0.0°
6150GS · Girls Soccer	3,000.00	3,000.00	0.00	100.0%
6150GT · Girls Tennis	0.00	5,500.00	-5,500.00	%°°°
6150GTF · Girls Track and Field	00:0	1,500.00	-1,500.00	%°°°
6150GX · Girls XC	0.00	00:0	0.00	%C 00
6150GY · Gymnastics	3,453.96	4,000.00	-546.04	86.3%
6150HO · Hockey	2,917.94	3,000.00	-82.06	%5.78 %5.0
6150LB · LBMS	00.00	0.00	00.0	0.0%
6150SB · SOTEDBIL	984.00	20.000,1	0.000	20:470
6150SD · Swimming and Diving	345.67	900.00	-254.55	%0:70 %0:70
6150VB · Volleyball	0.00	2,500.00	00.000,5-	2000
6150W · Wrestling	00.000,1	0000	00.0	%0.00 %0.00
olog. Spend per leam by what curer		9		
Total 6150 · Spend per Team by WDAB	32,324.12	54,350,00	-22,025.88	%3:65
Total Expense	105,476.59	132,800.00	-27,323.41	79.4%
Net Ordinary Income	-105,476.59	-132,800.00	27,323.41	79.4%
	400 410 00	422 000 00	17 202 44	79.4%
Net income	-103,470.39	-192,000.00	F-040, 14	